NOTICE OF RENEWAL OF CONTRACT

TO: WATER LOSS SYSTEMS, INC.
26409 AIKEN DRIVE
CLARKSBURG, MD 20871

DATE ISSUED: OCTOBER 18, 2013
CURRENT CONTRACT NO: 738-13
CONTRACT TITLE: WATER MAIN LEAK DETECTION

THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract term covered by this Notice of Award is effective JANUARY 1, 2014 and expires on DECEMBER 31, 2014.

The contract documents consist of the terms and conditions of Agreement no. 738-13, and Loudoun County solicitation no. 2012-051-255, including any exhibits, attachments, or amendments thereto.

This award is the SECOND year of a possible FIVE year contract.

CONTRACT PRICING:

REFER TO ATTACHED CONTRACT PRICING

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: LORETTA C. APOLENIS
TELEPHONE NO.: 301-253-0040

VENDOR PAYMENT TERMS: NET 30 DAYS

COUNTY CONTACT: DAVID DONAHUE
TELEPHONE NO.: 703-228-3653

EMAIL: DDONAHUE@ARLINGTONVA.US

CONTRACT AUTHORIZATION

Elizabeth Dooley, CPPO, CBIP Date 10/22/13
Assistant Purchasing Agent

DISTRIBUTION

BID FOLDER: 1
WATER LOSS SYSTEMS, INC.
"Leak Detection and Pinpointing Services"
26409 Aiken Drive
Clarksburg, Maryland 20871
301-253-0040 • 301-253-3232 (FAX)
www.waterlosssystems.com

October 11, 2013

Ms. Lusonja Jackson
Arlington County Government
Staff Specialist
Departments of Human Resources, Management & Finance, & Technology Services
2100 Clarendon Boulevard
Arlington, VA 22201

Re: Notice of Renewal of Contract 738-13 Water Main Leak Detection

Ms. Jackson:

The existing contract between Arlington County and Water Loss Systems, Inc. (WLS) expires on December 31, 2013. Contract pricing for this contract is based on the Loudoun Water Notice of Award. WLS is pleased to extend the existing costs on that contract through the rest of the 2013 calendar year. On January 1, 2014, the contract pricing with Loudoun Water will increase. The following is a list of the costs and their subsequent changes that will be applied to the 2014 contract year:

- Item 1 – Yearly System Survey: $182.70/mile
- Item 2 – Bond Release Inspections: $208.075/mile
- Item 3 – Emergency Response: Rates stay the same for FY2014
- Item 4 – Government Holidays: Rates stay the same for FY2014
- Item 5 – Separate Cost Item for Surveying:
  o Group 1 – Ductile Iron/Cast Iron/Copper/Steel: $182.70/mile
  o Group 2 – AC/PVC/Poly/PCCP: $228.375/mile

All of the above pricing categories are listed in the original contract with Loudoun Water. The new rates for 2014 reflect an increase of 1.5% based on the Consumer Price Index (CPI) increase for 2014. Please feel free to contact me directly if you have any questions relating to the changes in the contract pricing.

Thank you.

Joseph Apolenis, Project Manager
japolenis@waterlosssystems.com
301.253.0040 Office 301.253.3232 Fax
10. BID FORM

**Invitation for Bid – Leak Detection Survey**
**August 2, 2012 at 2:00 p.m. (Eastern Time)**

Loudoun Water will determine, at its sole discretion, to award this contract, award will be made to the responsive, responsible Contractor who submits a bid that based on consideration of several factors including lowest lump sum cost. All mobilization and demobilization cost shall be included.

<table>
<thead>
<tr>
<th>ITEM</th>
<th>DESCRIPTION</th>
<th>UNIT PRICE</th>
<th>EXTENDED PRICE</th>
</tr>
</thead>
</table>
| 1    | **Yearly System Survey:**  
Water Distribution Leak Detection Survey and pinpointing of approximately two hundred-fifty (250) linear miles | $180 Per Mile | $45,000 |
| 2    | **Bond Release Inspections & Additional Non Emergency Work:**  
Must complete survey within ninety (90) days of request. This work covers the need to survey new water main systems (approximately fifty (50) miles per year) located on recently completed constructions sites. This effort will require that the Contractor later revisit all locations where leaks are identified to ensure that leaks have been successfully repaired. Loudoun Water will provide water main plans as needed by either electronic copy or hardcopy. | $205 Per Mile | $10,250 |
| 3    | **Emergency Response:**  
Contractor is to respond when requested to provide leak detection services for water main breaks. Response times are 3 hours or less. Contractor is to remain on site after leak is located, excavated and visually verified. |  
A. $1,000 Per Call | $1,000 |
B. $250 Per hour after 4 hours of initial service time. | $250/hr |
A. $1,500 Per Call | $1,500 |
B. $375 Per hour after 4 hours of initial service time. | $375/hr |
| 4    | 1. During normal business hours between 7:00 AM and 3:30 PM. Minimum time four (4) hours.  
2. During non business hours, 3:30 PM to 7:00 AM. |  
A. $2,000 Per Call | $2,000 |
B. $500 Per hour after 4 hours. | $500/hr |
<table>
<thead>
<tr>
<th>Separate cost line item for surveying:</th>
<th>$180/mile</th>
<th>$180/mile</th>
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<tbody>
<tr>
<td>a. Group 1: Ductile Iron/Cast Iron/Copper/Steel</td>
<td>$180/mile</td>
<td>$180/mile</td>
</tr>
<tr>
<td>b. Group 2: AC/PVC/ POLY/ PCCP</td>
<td>$225/mile</td>
<td>$225/mile</td>
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**BASE BID LUMP SUM PRICE:**
The lump sum of
Fifty-five thousand two hundred fifty dollars and zero cents
(Write lump sum price in words)

By: ____________________________  Water Loss Systems, Inc.
(Business name)

______________________________  Joseph Apolenis
(Name and signature of person authorized to sign)

______________________________  Project Manager
(Title of person authorized to sign)