NOTICE OF RENEWAL OF CONTRACT

TO: Gartner, Inc
Attn: Director of Contracts
4501 North Fairfax Drive, 8th Floor
Arlington, Virginia 22203

DATE ISSUED: 5/07/2014

CONTRACT NO: 738-12

CONTRACT TITLE: IT Research & Advisory Services

THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The contract term covered by this Notice of Renewal is effective IMMEDIATELY and expires on 4/30/2015.

This is the FIRST optional renewal year of a possible THREE optional renewal years.

CONTRACT PRICING:
1) REFER TO AGREEMENT NO.VA-120501-GARG

ATTACHMENTS:
1) VITA Renewal modification and updated pricing to AGREEMENT NO.VA-120501-GARG

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: Phillip Cummings
TELEPHONE NO.: 203-964-0094
EMAIL ADDRESS:Phillip.cummins@gartner.com

VENDOR PAYMENT TERMS: NET 30 DAYS

COUNTY CONTACT: Mark Levine
TELEPHONE NO.: 703-228-4786
EMAIL ADDRESS: mlevine@arlingtonva.us

CONTRACT AUTHORIZATION
Charity Hooker, VA Procurement Officer 5/7/14

DISTRIBUTION
VENDOR: 1
EID FOLDER: 2
Commonwealth of Virginia
Virginia Information Technologies Agency

IT RESEARCH & ADVISORY SERVICES

Optional Use Contract

Date: March 24, 2014

Contract #: VA-120501-GARG

Authorized User: All public bodies, including VITA, as defined by §2.2-4301 and referenced by §2.2-4304 of the Code of Virginia

Contractor: THE GARTNER GROUP
6401 81st Street
Cabin John, MD 20818

FIN: 04-3099750

Contact Person: Christina Swanwick
Office: 703-258-5934
E-mail: Christina.Swanwick@gartner.com

Delivery: Per Purchase Order

FOB: Destination

Term: May 1, 2014 – April 30, 2015

Payment: Net 30 days

For Additional Contract Information, Please Contact:

Supply Chain Management
Virginia Information Technologies Agency

Jimmy MacKenzie
Phone: 804-416-6247
Email: jim.w.mackenzie@vita.virginia.gov
Fax: 804-416-6361

NOTES: Individual Commonwealth of Virginia employees are not authorized to purchase equipment or services for their personal use from this Contract.

For updates, please visit our Website at http://www.vita.virginia.gov/procurement/contracts.cfm
**CONTRACT #VA-120501-GARG**

**EXTRACT CHANGE LOG**

<table>
<thead>
<tr>
<th>Change No.</th>
<th>Description of Change</th>
<th>Effective Date</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Mod. 1 adds the new pricing schedule</td>
<td>02/01/13</td>
</tr>
<tr>
<td>2</td>
<td>Updated price list</td>
<td>02/13/13</td>
</tr>
<tr>
<td>3</td>
<td>Mod 2 Updates the pricing schedule for the period of 2/1/14 – 1/31/15</td>
<td>02/26/13</td>
</tr>
<tr>
<td>4</td>
<td>Extends contract term</td>
<td>05/01/14</td>
</tr>
</tbody>
</table>
March 21, 2014

Gartner Inc.
6401 81st Street
Cabin John, MD 20818
Contact Person: Phillip A. Cummings

Per Section 3.A. ("Term and Termination") of contract VA-120501-GARG, The Virginia Information Technologies Agency has elected to exercise its option to renew the contract for one year, from 5/1/14 through 4/30/15. Should you have any questions, please feel free to contact me.

Respectfully,
Doug Crenshaw
Strategic Sourcing Manager
Virginia Information Technologies Agency
(804) 416-6160
MODIFICATION #2
TO
CONTRACT NUMBER VA-120501-GARG
BETWEEN THE
COMMONWEALTH OF VIRGINIA
AND
GARTNER, INC.

This MODIFICATION #2 is an agreement between the Commonwealth of Virginia, hereinafter referred to as "State" or "Commonwealth" or "VITA" (Virginia Information Technologies Agency), and Gartner, Inc., hereinafter referred to as "Contractor" relating to the modification of the above Contract. This Modification #2 is hereby incorporated into and made an integral part of Contract VA-120501-GARG (the Agreement), as modified.

Both parties agree to the following:

The attached pricing schedule will be the new pricing schedule for the period of February 1, 2014 to January 31, 2015.

These changes are effective immediately.

ALL OTHER TERMS AND CONDITIONS REMAIN UNCHANGED.

PERSONS SIGNING THIS CONTRACT ARE AUTHORIZED REPRESENTATIVES OF EACH PARTY TO THIS CONTRACT AND ACKNOWLEDGE THAT EACH PARTY AGREES TO BE BOUND BY THE TERMS AND CONDITIONS OF THE CONTRACT.

GARTNER, INC.

NAME: Phillip A. Cummings
TITLE: Director Government Contracts
DATE: 26 January 2014

COMMONWEALTH OF VIRGINIA

NAME: Jimmy MacKenzie
TITLE: Sourcing Consultant
DATE: 02-26-2014
2014 VITA

SCHEDULE OF PRICES

Gartner reserves the right to refresh its pricing and product offerings on an annual basis consistent with the prices listed in the Gartner GSA Group 70 IT schedule price list. The refreshed Pricing and Product offering will be provided in January of each new calendar year and applicable to any renewal of existing services or initiation of new services.

The pricing herein includes an IFA fee of 2%, eVA Vendor Supplier Transaction fee of 1%, and eVA Ordering Agency
Transaction fee of 1.1%

<table>
<thead>
<tr>
<th>RESEARCH AND ADVISORY SERVICES</th>
<th>ANNUAL FEE</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>Effective</td>
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<tr>
<td></td>
<td>February 1, 2014 to</td>
</tr>
<tr>
<td></td>
<td>January 31, 2015</td>
</tr>
<tr>
<td>LEGACY CORE RESEARCH - RENEWAL ONLY 4</td>
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<tr>
<td>Legacy Client Core Research Advisor 1-9 seats</td>
<td>$ 21,476</td>
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<tr>
<td>Legacy Client Core Research Advisor 10-24 seats</td>
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<tr>
<td>Legacy Client Core Research Advisor 25+</td>
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<tr>
<td>Legacy Client Core Research Reference 1 seat</td>
<td>$ 12,752</td>
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<tr>
<td>Legacy Client Core Research Reference 2-9 seats</td>
<td>$ 11,472</td>
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<tr>
<td>Legacy Client Core Research Reference 10-24 seats</td>
<td>$ 9,546</td>
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<tr>
<td>Legacy Client Core Research Reference 25+</td>
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<tr>
<td>Core Research Inquiry Access $ Instances</td>
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<tr>
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<tr>
<td>Gartner Core Connect Advisor single-member</td>
<td>$ 30,668</td>
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<tr>
<td>Gartner Core Connect Advisor multi-member</td>
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<tr>
<td>Gartner Core Connect Reference single-member</td>
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<tr>
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<td>$ 11,951</td>
</tr>
<tr>
<td>Legacy Client Core Research Reference Conversion to Core Connect Reference 1 seat</td>
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<tr>
<td>Legacy Client Core Research Reference Conversion to Core Connect Reference 2-9 seats</td>
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<tr>
<td>Legacy Client Core Research Reference Conversion to Core Connect Reference 10-24 seats</td>
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<td>Legacy Client Core Research Reference Conversion to Core Connect Reference 25+ seats</td>
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<table>
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<tr>
<th>GARTNER FOR IT LEADERS (GITL)</th>
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<tbody>
<tr>
<td>Reference single-member</td>
<td>$ 22,548</td>
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<tr>
<td>Reference multi-member</td>
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<tr>
<td>Advisor single-member</td>
<td>$ 33,499</td>
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<td>Advisor multi-member</td>
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<th>GARTNER FOR IT LEADERS (GITL) WORKGROUP</th>
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<tr>
<td>GITL Workgroup Cross Function: 1 Leader &amp; 3 Workgroup Members</td>
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<td>GITL Workgroup Cross Function: Workgroup Member Add-on</td>
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<td>GITL Workgroup Role: 1 Leader &amp; 3 Workgroup Members</td>
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<td>Annual Fee</td>
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<td><strong>RESEARCH AND ADVISORY SERVICES</strong></td>
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<td>INDUSTRY ADVISORY SERVICE (IAS-G)</td>
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<td>IAS-G Reference single-member</td>
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<td>IAS-G Advisor single member</td>
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<tr>
<td>IAS-G Advisor multi member</td>
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<tr>
<td>IAS-G Advisor Add-on to IT Executives or Enterprise IT Leaders</td>
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<td>INDUSTRY ADVISORY SERVICE WORKGROUP (IAS-G)</td>
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<td>IAS-G Advisor Workgroup Cross Function: 1 Leader &amp; 3 Workgroup Members</td>
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<td>IAS-G Advisor Workgroup Cross Function: Workgroup Member Add-on</td>
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<td>IAS-G Advisor Workgroup Role: 1 Leader &amp; 3 Workgroup Members</td>
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<td><strong>IT EXECUTIVE PORTFOLIO</strong></td>
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<td>IT Executives CIO Signature</td>
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<td>IT Executives CIO single member</td>
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<td>IT Executive Two Onsite Meetings Add-on</td>
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<td>Leadership Development Add-on to GITL, EITL, or IT Executive - RENEWAL ONLY</td>
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<td>CIO Academy Classic North America</td>
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<td>Multi-member</td>
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<td>Two Onsite Meetings Add-on</td>
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<td><strong>ENTERPRISE IT LEADERS (EITL) WORKGROUP</strong></td>
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<td>EITL Workgroup Cross Function: 1 Leader &amp; 3 Workgroup Members</td>
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<td>EITL Workgroup Cross Function: Workgroup Member Add-on</td>
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<td>$67,394</td>
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<td>EITL Workgroup: Workgroup Member Add on - RENEWAL ONLY</td>
<td>$5,871</td>
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<tr>
<td><strong>GARTNER FOR IT ASSOCIATES</strong></td>
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<tr>
<td>Gartner for IT Associates 100 documents - LIMITED AVAILABILITY</td>
<td>$19,571</td>
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<td>Gartner for IT Associates 200 documents</td>
<td>$39,142</td>
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<td>$58,712</td>
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<td>Gartner for IT Associates 400 documents</td>
<td>$78,283</td>
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<tr>
<td>Gartner for IT Associates 500 documents</td>
<td>$97,854</td>
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<tr>
<td>Gartner for IT Associates 500+ documents</td>
<td>Contact Sales Rep</td>
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<tr>
<td>RESEARCH AND ADVISORY SERVICES</td>
<td>ANNUAL FEE</td>
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<tr>
<td>-------------------------------</td>
<td>------------</td>
</tr>
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<td></td>
<td>Effective</td>
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<td></td>
<td>February 1, 2014 to January 31, 2015</td>
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<tr>
<td>GARTNER FOR TECHNICAL PROFESSIONALS (GTP) 2</td>
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<td>GTP Department Advisor</td>
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<td>GTP Department Reference</td>
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<td>GTP SMB Advisor for Agency with less than 4,000 Employees - LIMITED AVAILABILITY 1</td>
<td>$ 51,946</td>
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<td>GTP SMB Reference for Agency with less than 4,000 Employees - LIMITED AVAILABILITY 3</td>
<td>$ 34,561</td>
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<td>GARTNER FOR TECHNOLOGY PLANNER</td>
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<td>Gartner for Technical Planner</td>
<td>$ 97,958</td>
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<td>Gartner for Technical Planner Essentials - three modules</td>
<td>$ 82,687</td>
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<tr>
<td>IT NEWS and INSIGHTS</td>
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<tr>
<td>IT News and Insights - per seat</td>
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<tr>
<td>STRATEGIC ADVISORY SERVICES (SAS)</td>
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<tr>
<td>SAS Worldwide Client - Remote Advisory Engagement</td>
<td>$ 6,975</td>
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<tr>
<td>SAS Worldwide Client - Internal Use of Analyst Time</td>
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<tr>
<td>SAS Worldwide Client - External Speaking Engagement</td>
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<td>EVENTS</td>
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<td>2014 Symposium Ticket</td>
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<td>2014 Themed Summit Ticket</td>
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<td>FOR NON-PROFIT HIGHER EDUCATION INSTITUTIONS ONLY</td>
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<tr>
<td>Higher Education - Core Research Campus Level Reference &lt;4,999 FTE</td>
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<tr>
<td>Higher Education - Core Research Campus Level Reference 5,000-9,999 FTE</td>
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<td>Higher Education - Core Research Campus Level Reference 10,000-24,999 FTE</td>
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<td>Higher Education - Core Research Campus Level Reference - Community Colleges ONLY</td>
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<tr>
<td>Higher Education - Gartner for Technical Professional Advisor Campus 2</td>
<td>$ 51,946</td>
</tr>
<tr>
<td>Higher Education - Gartner for Technical Professional Reference Campus 2</td>
<td>$ 34,561</td>
</tr>
</tbody>
</table>

1 Each workgroup requires one (1) Workgroup Leader and a minimum of three (3) Workgroup Members. Workgroup Member may be added up to a maximum of ten (10) total Workgroup Members per workgroup. All Workgroup Members in a workgroup must be of the same type.

2 Purchasing terms and prerequisite applies. Check with Sales representative.

3 Limited availability. Client must confirm availability with Sales representative before purchasing.

4 "Renewal Only" prices are only available to eligible license holders who purchased the applicable service as of a certain date and have continuously renewed the service thereafter.
<table>
<thead>
<tr>
<th>CONSULTING SERVICES</th>
<th>REGULAR HOURLY RATE</th>
<th>Temporary Discounted Hourly Rates Applicable to Orders Dated On or Before 07/31/2014</th>
<th>DAILY RATE</th>
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<tbody>
<tr>
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<td>$601</td>
<td>$516</td>
<td>$4,122</td>
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<tr>
<td>Senior Director</td>
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<td>$475</td>
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<tr>
<td>Director</td>
<td>$504</td>
<td>$443</td>
<td>$3,539</td>
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<tr>
<td>Associate Director</td>
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<td>$375</td>
<td>$2,998</td>
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<tr>
<td>Sr. Consultant</td>
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<td>$302</td>
<td>$2,415</td>
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<td>$178</td>
<td>$157</td>
<td>$1,249</td>
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</table>

The rates indicated are a "not-to-exceed" price. Supplier may fill in additional labor descriptions.