NOTICE OF AWARD OF CONTRACT

TO: VIDEO PIPE SERVICES, INC.
1566 HARDING HIGHWAY
NEWFIELD, NEW JERSEY 08344-5220

DATE ISSUED: JUNE 27, 2013
CURRENT CONTRACT NO: 687-13

CONTRACT TITLE: DES - LATERAL SEWER CONNECTION SEALING SERVICES

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on JUNE 30, 2018.

The contract documents consist of the terms and conditions of the standard form agreement including any exhibits, attached or amendments thereto.

CONTRACT PRICING:

REFER TO CONTRACTOR'S BID FOR SOLICITATION NO. 687-13

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: JOHN TERPAK
EMAIL: JTERPAK@VIDEOPIPESERVICES.COM

TELEPHONE NO.: 800-634-6014

VENDOR PAYMENT TERMS: NET 30 DAYS

TELEPHONE NO.: 703-228-6408

COUNTY CONTACT: TINA LIU
EMAIL: TLIU@ARLINGTONVA.US

CONTRACT AUTHORIZATION

Elizabeth Dooley, CPPO, CPPR
Assistant Purchasing Agent

Date: 6/27/13

DISTRIBUTION

VENDOR: 1
BID FOLDER: 1
ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 687-13

BID FORM

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 3:00 P.M., ON JUNE 6, 2013

FOR PROVIDING LATERAL SEWER CONNECTION SEALING SERVICES PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

1. CONTRACT PRICING:

<table>
<thead>
<tr>
<th>SEALING PER HOUSE:</th>
<th>$262.00</th>
</tr>
</thead>
<tbody>
<tr>
<td>UNIT PRICE FOR GALLON OF GROUT USED IN LATERAL SEWER CONNECTION SEALING:</td>
<td>$8.00 PER GALLON</td>
</tr>
<tr>
<td>TOTAL BID PRICE:</td>
<td>$270.00</td>
</tr>
</tbody>
</table>

IDENTIFY THE GROUT TO BE USED: Avanti AV-100

2. CONTRACTOR QUALIFICATIONS:

On a separate sheet, provide references for at least six (6) lateral sewer connection sealing projects performed during the last two (2) years. Each project reference shall include the following information:
- Client name, telephone number and e-mail address,
- the dates of performance of the project,
- project value,
- brief description of each project.

Failure to provide the full reference information with the bid may deem the bid nonresponsive.

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL AMENDMENTS THERETO, is the electronic copy of the solicitation documents provided at the County Purchasing Agent’s website (http://www.arlingtonva.us/purchasing).

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County, and documents obtained from all other sources.

BIDDER NAME: VIDEO PIPE SERVICES, INC.
TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by an bidder in connection
with a procurement transaction shall not be subject to public disclosure
under the Virginia Freedom of Information Act. However, Section 4-111 of the
Arlington County Purchasing Resolution states that the bidder must invoke the
protection of this section prior to or upon submission of the data or other
materials, and must identify the data or other materials to be protected and
state the reasons why protection is necessary.

Please mark one:

( X) No, the bid I have submitted does not contain any trade secrets
and/or proprietary information.

( ) Yes, the bid I have submitted does contain trade secrets and/or
proprietary information.

If Yes, you must clearly identify below the exact data or other
materials to be protected and list all applicable page numbers of
the bid containing such data or materials:

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

State the specific reason(s) why protection is necessary:

_____________________________________________________________________

_____________________________________________________________________

_____________________________________________________________________

If you fail to identify the data or other materials to be protected and state
the reasons why protection is necessary in the space provided above, you will
not have invoked the protection of Section 4-111 of the Purchasing
Resolution. Accordingly, effective upon the award of contract, the bid will
be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is
not the result of, or affected by, any act of collusion with another
person(as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in
the same line of business or commerce; or any act of fraud punishable under
the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: VIDEO PIPE SERVICES, INC.

ITB No. 687-13
BID FORM, PAGE 3 OF 5

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES
Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

VIDEO PIPE SERVICES, INC.
John Terpak, President
1566 Harding Highway
Newfield, NJ 08344

THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE John Terpak, President

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED): John Terpak TITLE: President

E-MAIL ADDRESS: jterpak@videopipeservices.com TEL. NO.: 856-697-1900
<table>
<thead>
<tr>
<th>SUBMITTED BY: (LEGAL NAME OF ENTITY)</th>
<th>VIDEO PIPE SERVICES, INC.</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS:</td>
<td></td>
</tr>
<tr>
<td>1566 Harding Highway</td>
<td></td>
</tr>
<tr>
<td>CITY/STATE/ZIP:</td>
<td>Newfield, NJ 08344</td>
</tr>
<tr>
<td>TELEPHONE NO.:</td>
<td>856-697-1900</td>
</tr>
<tr>
<td>FAX SIMILE NO.:</td>
<td>856-697-0757</td>
</tr>
<tr>
<td>VA. CONTRACTOR LICENSE #:</td>
<td>2705137622A</td>
</tr>
</tbody>
</table>

**THIS FIRM IS A:** • INSERT NAME OF STATE **Illinois**
- [X] CORPORATION, __ GENERAL PARTNERSHIP, ___ LIMITED PARTNERSHIP,
- ___ UNINCORPORATED ASSOCIATION, ___ LIMITED LIABILITY COMPANY,
- ___ SOLE PROPRIETORSHIPS

**IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA?** Yes

**IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:** F130466-8

**ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED**

**IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?** No

**BIDDER STATUS:** MINORITY OWNED: [X] WOMAN OWNED: NEITHER: 

*ITB No. 687-13*
Commercial General Liability Limits  
GENERAL AGGREGATE LIMIT $2,000,000  
PRODUCTS-COMPLETED OPERATIONS AGGREGATE LIMIT $2,000,000  
EACH OCCURRENCE LIMIT $1,000,000  
DAMAGE TO PREMISES RENTED TO YOU LIMIT $300,000  
Any one premises  
MEDICAL EXPENSE LIMIT $10,000  
Any one person  
PERSONAL AND ADVERTISING INJURY LIMIT $1,000,000  
Any one person or organization

BID FORM, PAGE 5 OF 5  
CERTIFICATE OF INSURANCE MUST SHOW ALL COVERAGE AND ENDORSEMENTS MARKED "X".

INSSURANCE CHECKLIST  
COVERAGES REQUIRED  
X 1. Workers' Compensation .............................................. $1 Million per occurrence/claim  
X 2. Employer's Liability .............................................. $1 Million per occurrence/claim  
X 3. Commercial General Liability .............................................. $1 Million annual aggregate  
X 4. Premises/Operations .............................................. $1 Million annual aggregate  
X 5. Automobile Liability .............................................. $1 Million BI/PD each accident, Uninsured Motorist  
X 6. Owner/Hired/Non-Owned Vehicles .............................................. $1 Million BI/PD each accident, Uninsured Motorist  
X 7. Independent Contractors .............................................. $1 Million annual aggregate  
X 8. Products Liability .............................................. $1 Million annual aggregate  
X 9. Completed Operations .............................................. $1 Million annual aggregate  
X 10. Contractual Liability (Must be shown on Certificate) .............................................. $1 Million annual aggregate  
X 11. Personal and Advertising Injury Liability .............................................. $1 Million Bodily Injury, Property Damage and Personal Injury  
X 12. Umbrella Liability .............................................. $1 Million Bodily Injury, Property Damage and Personal Injury  
X 13. Per Project Aggregate  
   14. Professional Liability  
      a. Architects and Engineers .............................................. $1 Million per occurrence/claim  
      b. Asbestos Removal Liability .............................................. $2 Million per occurrence/claim  
      c. Medical Malpractice .............................................. $1 Million per occurrence/claim  
      d. Medical Professional Liability .............................................. $1 Million per occurrence/claim  
X 15. Miscellaneous Endorsement (MCS-90) .............................................. $1 Million per occurrence/claim  
X 16. Motor Carrier Act End. (MCS-90) .............................................. $1 Million BI/PD each accident, Uninsured Motorist  
X 17. Motor Cargo Insurance  
X 18. Garage Liability .............................................. $1 Million Bodily Injury, Property Damage per occurrence  
X 19. Garagekeepers Liability .............................................. $500,000 Comprehensive, $500,000 Collision  
X 20. Inland Marine-Bailee's Insurance .............................................. $  
X 21. Moving and Rigging Floater .............................................. $  
X 22. Crime and Employee Dishonesty Coverage .............................................. $  
X 23. Builder's Risk Coverage in the full amount of Contract, incl. any amendments .............................................. $  
X 24. XCU Coverage .............................................. $  
X 25. USI  
   26. Carrier Rating shall be A.M. Best Co.'s Rating of A-VII or better or equivalent  
X 27. Notice of Cancellation, nonrenewal or material change in coverage shall be provided to County at least 30 days prior to action.  
X 28. The County shall be an Additional Insured on all policies except Workers Compensation and Auto and Professional Liability.  
X 29. Certificate of Insurance shall show Bid Number and Bid Title.  
X 30. Certificate Holder shall be: The County Board of Arlington County, VA c/o The Purchasing Agent, 2100 Clarendon Blvd., Suite 50C, Arlington, VA 22201  
X 31. OTHER INSURANCE REQUIRED:

INSURANCE AGENT'S STATEMENT:
I have reviewed the above requirements with the bidder named below and have advised the bidder of required coverages not provided through this agency.

AGENCY NAME: Marsh USA, Inc.  AUTH. SIGNATURE:  

BIDDER'S STATEMENT:
If awarded the Contract, I will comply with all Contract insurance requirements.

BIDDER NAME: VIDEO PIPE SERVICES  AUTH. SIGNATURE:  

ITB No. 687-13  
3  

need e-mail address to endorse policy  
as of 5/28/2013