NOTICE OF AWARD OF CONTRACT

TO:
MUNICIPAL SALES, INC.
PO BOX 4743
QUEENSBRURY, NY 12804

DATE ISSUED: MAY 23, 2013

CONTRACT NO: 685-13

CONTRACT TITLE: CHEMICAL TREATMENT ROOT CONTROL

PRIOR CONTRACT NO: 525-12

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract in accordance with the response submitted by you on May 16, 2013. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on MAY 31, 2018.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 685 13 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:

1) REFER TO BID FORM ATTACHED

2) PRICING FIRM FOR 24 MONTHS, THEN PRICE ADJUSTMENTS BASED ON CPI-U JANUARY

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: NORMAN B. HIBBINSON
TELEPHONE NO.: 518-747-2044

VENDOR PAYMENT TERMS: NET 30 DAYS

EMAIL: NORM.HIBBINSON@MUNICIPALSALES.NET

COUNTY CONTACT: TINA LIU
TELEPHONE NO.: 703-228-6408

EMAIL: TLIU@ARLINGTONVA.US

CONTRACT AUTHORIZATION

Date 5/24/13

Ivette Gonzalez
Procurement Officer

DISTRIBUTION

VENDOR: 1
BID FOLDER: 2
ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 685-13

BID FORM
PAGE 1 OF 8

SUBMIT TWO (2) FULLY-COMPLETE AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 2:30 P.M., ON MAY 16, 2013

FOR PROVIDING LABOR, MATERIALS, EQUIPMENT AND SUPPLIES FOR THE CHEMICAL TREATMENT AND PREVENTION OF ROOT DAMAGE TO THE ARLINGTON COUNTY SANITARY SEWER SYSTEM PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

1. Did you provide with your bid all documents listed under the “Bid submission requirements” paragraph under the “Scope of service” section?

☐ Yes   ☐ No

2. Prices below shall include all costs, including but not limited to labor, materials, equipment and all related costs. Unit prices are to be computed per linear foot manhole-to-manhole.

<table>
<thead>
<tr>
<th>DESCRIPTION</th>
<th>EST QUANTITY (A)</th>
<th>UNIT PRICE PER LINEAR FOOT (B)</th>
<th>EXTENDED PRICE (A X B)</th>
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<tr>
<td>6&quot; DIAMETER PIPES</td>
<td>2,800 FEET</td>
<td>$1.04</td>
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<td>12&quot; DIAMETER PIPES</td>
<td>200 FEET</td>
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GRAND TOTAL

$47424.00

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL AMENDMENTS THERE TO, is the hard copy of the documents available from the Office of the Purchasing Agent.

An electronic copy of the solicitation documents provided at the County Purchasing Agent’s website (http://www.arlingtonva.us/purchasing) is subject to an important disclaimer which must be acknowledged online before the documents can be downloaded.

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County by either of the methods described above, and documents obtained from all other sources.

BIDDER NAME: Municipal Service, Inc.

685-13
TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by an bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

( ) Yes, the bid I have submitted does not contain any trade secrets and/or proprietary information.

(✓) No, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

State the specific reason(s) why protection is necessary:

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: [Signature]

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685-13
CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES
Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

Hofman B. Mckinison
P.O. Box 4743
Queensbury, NY 12804

THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE
Hofman B. Mckinison

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED): Hofman B. Mckinison  TITLE: VP
E-MAIL ADDRESS: Hofman.Mckinison@  TEL. NO.: 518747-2044
SUBMITTED BY: (LEGAL NAME OF ENTITY) Municipal Sales, Inc.

ADDRESS: P.O. Box 4743

CITY/STATE/ZIP: Queensbury, N.Y. 12804

TELEPHONE NO: 518/747-2044 FACSIMILE NO.: 518/747-5490

TAX ID NUMBER (EIN/SSN): 14-174-6004 VA. CONTRACTOR LICENSE #: N/A

THIS FIRM IS A: [X] CORPORATION, ( ) GENERAL PARTNERSHIP, ( ) LIMITED PARTNERSHIP, ( ) UNINCORPORATED ASSOCIATION, ( ) LIMITED LIABILITY COMPANY, ( ) SOLE PROPRIETORSHIP

IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA? Yes

IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC: See Certificate

ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED

IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION? No

BIDDER STATUS: MINORITY OWNED: [X] WOMAN OWNED: [ ] NEITHER: [ ]
PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN
WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE

A. If authorized by the bidder(s), resultant contract(s) will be
   extended to any or all of the listed members as designated by the bidder
   to purchase at contract prices in accordance with contract terms.

B. Any member utilizing such contract(s) will place its own order(s)
   directly with the successful contractor. There shall be no obligation on
   the part of any participating member to utilize the contract(s).

C. A negative reply will not adversely affect consideration of a
   bidder's bid/proposal.

D. It is the awarded vendor's responsibility to notify the members
   shown below of the availability of the Contract(s).

E. Each participating jurisdiction has the option of executing a
   separate contract with the awardee. Contracts entered into with a
   participating jurisdiction may contain general terms and conditions
   unique to that jurisdiction including, by way of illustration and not
   limitation, clauses covering minority participation, non-discrimination,
   indemnification, naming the jurisdiction as an additional insured under
   any required Comprehensive General Liability policies, and venue. If,
   when preparing such a contract, the general terms and conditions of a
   jurisdiction are unacceptable to the awardee, the awardee may withdraw
   its extension of the award to that jurisdiction.

F. The issuing jurisdiction shall not be held liable for any costs
   or damages incurred by another jurisdiction as a result of any award
   extended to that jurisdiction by the awardee.
**BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:**

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**BIDDER'S LEGAL NAME:**

[Signature]

**DATE OF BID:** 05/16/13