NOTICE OF AWARD OF CONTRACT

TO: N TO N FIBER, INC.
8661 VIRGINIA MEADOWS DRIVE
MANASSAS, VA 20109

DATE ISSUED: MAY 21, 2014
CURRENT CONTRACT NO: 675-14

CONTRACT TITLE: FIBER OPTIC CABLE PROVISION, STORAGE AND DELIVERY

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract in accordance with the response submitted by you on MAY 7, 2014. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on JUNE 30, 2016.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 675-14 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:
1) REFER TO BID FORM ATTACHED
2) PRICING FIRM UNTIL JUNE 30, 2015, THEN PRICE ADJUSTMENTS BASED ON PPI, PRODUCT CODE 335921-0 FOR THE MONTH OF JANUARY

ATTACHMENTS:
CONTRACTOR’S BID FOR ITB NO. 675-14
SPECIFICATIONS EXCERPT

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: MARK SHELTER
TELEPHONE NO.: 703-331-3884
VENDOR EMAIL: masheller@ntonfber.com
FAX NUMBER : 703-331-3854
COUNTY CONTACT: CHRISTOPHER CONLEY
TELEPHONE NO.: 703-228-3474
COUNTY EMAIL: cconley@arlingtonva.us

CONTRACT AUTHORIZATION

Krylyna Hepler, CPBP
Procurement Officer

DATE: 5/21/2014
BID FOLDER: 1
SPECIFICATIONS EXCERPT

Arlington County is soliciting bids for fiber optic cable manufactured by Draka Communications, Inc., as specified below. Only bids for fiber optic cable manufactured by Draka Communications, Inc. will be considered for award, no substitutions will be allowed:

<table>
<thead>
<tr>
<th>QTY</th>
<th>U/M</th>
<th>Part Number</th>
<th>Description</th>
</tr>
</thead>
<tbody>
<tr>
<td>137,000</td>
<td>ft</td>
<td>0864HBSTRAFSSJC</td>
<td>864-FIBER MASSLINK CABLE PREMIUM SM LOW WATER PEAK FIBER W/CORNING TECHNOLOGIES, DIELECTRIC CSM, 144F/TUBE, RIBBON FIBER IN FLEXIBLE STRANDED TUBES, WATER-SWELLABLE MATERIAL, 1MDPE JACKET, 1000 LB TENSILE</td>
</tr>
<tr>
<td>5,000</td>
<td>ft</td>
<td>F-EDH1JKT-12-ES-432-E3</td>
<td>432-FIBER S.MODE ENHANCED EZ PREP GEL-FREE LOOSE TUBE NON ARMOR 12 FIBERS PER TUBE</td>
</tr>
<tr>
<td>5,000</td>
<td>ft</td>
<td>F-EDH1JKT-12-ES-288-E3</td>
<td>288-FIBER S.MODE ENHANCED EZ PREP GEL-FREE LOOSE TUBE NON ARMOR 12 FIBERS PER TUBE</td>
</tr>
<tr>
<td>5,000</td>
<td>ft</td>
<td>F-EDH1JKT-12-ES-072-E3</td>
<td>72-FIBER S.MODE ENHANCED EZ PREP GEL-FREE LOOSE TUBE NON ARMOR 12 FIBERS PER TUBE</td>
</tr>
</tbody>
</table>

Quantities listed in the table above are estimated. The County does not guarantee minimum or maximum quantities to be ordered under this Contract. Additional quantities may be ordered throughout the Contract Term, as needed, at the unit prices specified in the Contractor's bid.

ALL CABLES TO BE AS FOLLOWS:

- Conforms to international standards ITU-T G.652.C & D and Telcordia G-20 (unless otherwise noted).
- Comprised of All Dielectric (AD) materials.
- Made of a dry, gel-free cable design.
- Incorporates dry, water-blocking elements.
- Loose tube fiber shall be 12 fibers per tube, UNLESS ribbon cable is specified.
- Marked, in permanent white ALL CAPITAL characters of not less than 0.1 inch in height, with:
  - Owner’s Cable Identifier: ARL COUNTY DTS 703-558-2222
  - Manufacturer name, Model, and Part Number
  - Month and year of manufacture
  - Number of optical fibers and type
  - Sequential length markings, minimum of every two feet, in feet
ADDITIONAL SERVICES

In addition to provision of the cable, the following services will be required:

- Storage of a cable order at the Contractor's premises for a period not to exceed eight (8) months.
- Unlimited cutting and re-spooling of the cable, as needed.

Pricing for these services shall be included in the unit price per foot of cable. Bids that do not include the above services will not be considered for award.

The County reserves the right to order any of the product under this solicitation from another source if, in its own discretion, it deems it in the best interest of the County.

ORDERING

As need for the cable arises, the County will notify the Contractor of the amount of the fiber optic cable needed. Such notification must be accompanied by an approved Arlington County Purchase Order.

Upon receipt of the notification and the Purchase Order, the Contractor shall order the cable and notify the County as soon as it is delivered to its premises. The County will request a delivery of a portion of all of the manufactured cable when it is ready for installation. The Contractor will have seventy two (72) hours for delivery from the time of the request.

DELIVERY

This Contract shall include multiple deliveries of various size orders of cable. The Contractor will be required to deliver the requested amount of the cable to a location in or around Arlington County boundaries. The exact location will be specified when the delivery is scheduled. The delivery to the specified site shall be made within seventy two (72) hours of the delivery request. The delivery sites may be a construction contractor's yard, a roadside work area, or a County facility. The Contractor will be responsible for offload of the cable on County's worksite and the County's General Contractor onsite will be responsible for acceptance of the delivery. All deliveries shall be FOB the destination specified by Arlington County. All prices bid shall include delivery charge as specified above. No minimum delivery amounts will be allowed under this contract.

PAYMENT

Upon receipt of the cable by the Contractor at their facility, the Contractor shall send digital pictures of the cable to the County Project Officer as a confirmation of cable receipt and the correctness of the cable identifiers. The Contractor shall be paid in accordance with the PAYMENT TERMS paragraph of the Contract upon the County's approval of the pictures received.
ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 675-14

BID FORM

SUBMIT TWO (2) FULLY-COMPLETE AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 2:00 P.M. ON MAY 7, 2014,

FOR PROVIDING FIBER OPTIC CABLE PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL AMENDMENTS THERETO, is the electronic copy of the solicitation documents provided at the County Purchasing Agent's website (http://www.arlingtonva.us/purchasing).

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County, and documents obtained from all other sources.

<table>
<thead>
<tr>
<th>Description</th>
<th>Unit of Measure</th>
<th>Quantity</th>
<th>Unit Price</th>
<th>Extended Price</th>
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<tr>
<td>864-FIBER CABLE, PART NO.</td>
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<td>137,000</td>
<td>$4.94</td>
<td>$676,780.00</td>
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<tr>
<td>0864HBSTRAFESCJC</td>
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<td>432-FIBER CABLE, PART NO.</td>
<td>ft</td>
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<td>$3.07</td>
<td>$15,350.00</td>
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<tr>
<td>288-FIBER CABLE, PART NO.</td>
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<td>$10,400.00</td>
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<td>72-FIBER CABLE, PART NO.</td>
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<tr>
<td>TOTAL BID PRICE:</td>
<td></td>
<td></td>
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<td>$705,680.00</td>
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</table>

BIDDER NAME: NTDN FIBER INC

27
ITB NO. 675-14
TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

[X] No, the bid I have submitted does not contain any trade secrets and/or proprietary information.

( ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

____________________________________________________________________

____________________________________________________________________

State the specific reason(s) why protection is necessary:

____________________________________________________________________

____________________________________________________________________

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES
Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

BIDDER NAME: N-TO-N Fiber, Inc.
THE PROPER AND FULL LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY AND CONTRACTUALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE: Virgil Neequens, Vice President

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED): Mark Sheller	TITLE: Manager
E-MAIL ADDRESS: msheller@ntandfiber.com	TEL. NO.: 703-331-3884

SUBMITTED BY: (LEGAL NAME OF ENTITY)
NTAND FIBER INC.
ADDRESS:
8661 Virginia Meadows Dr.
CITY/STATE/ZIP: Manassas VA 20110
TELEPHONE NO:
703-331-3884	FACSIMILE NO:
703-331-3854

THIS FIRM IS A: ☑ CORPORATION, _____ GENERAL PARTNERSHIP, _____ LIMITED PARTNERSHIP, _____ UNINCORPORATED ASSOCIATION, _____ LIMITED LIABILITY COMPANY, _____ SOLE PROPRIETORSHIP

IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA: [ ] yes [ ] no
IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC: 54.178.540

ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED

IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?: [ ] no [ ] yes

BIDDER STATUS: [ ] MINORITY OWNED: [ ] WOMAN OWNED: [ ] NEITHER: [ ]

ITB No. 675-14
Metropolitan Washington Council of Governments (COG)  
Rider Clause

PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE

A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.

B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).

C. A negative reply will not adversely affect consideration of a bidder's bid/proposal.

D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).

E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.

F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

Continued on next page
**BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:**

<table>
<thead>
<tr>
<th>YES/NO</th>
<th>JURISDICTION</th>
<th>YES/NO</th>
<th>JURISDICTION</th>
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<td>Park &amp; Planning Comm.</td>
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<td>Alexandria Sanitation Authority</td>
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<td>Metropolitan Washington Airports Authority</td>
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<td>✔</td>
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<td>Falls Church, Virginia</td>
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<td>Fauquier County Schools &amp; Government, Virginia</td>
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<td>Virginia Railway Express</td>
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<td>Washington Metropolitan Area Transit Authority</td>
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<td>Washington Suburban Sanitary Commission</td>
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**BIDDER'S LEGAL NAME:**

N To N Fiber Inc.

**DATE OF BID:** 5-7-14