NOTICE OF AWARD OF CONTRACT

TO: DELCOLINE, INC.
646 SOUTH PICKETT STREET
ALEXANDRIA, VA 22304

DATE ISSUED: APRIL 18, 2012
CURRENT CONTRACT NO: 665-12
CONTRACT TITLE: AUTO BATTERIES
PRIOR CONTRACT NO: 84-11

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract in accordance with the response submitted by you on MARCH 29, 2012. The contract term covered by this Notice of Award is effective MAY 1, 2012 and expires on APRIL 30, 2013.

This is the FIRST year award notice of a possible FIVE year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 665-12 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:
1) REFER TO BID FORM (ATTACHED)
2) FIRM PERCENTAGE DISCOUNT FROM PUBLISHED PRICE LIST

ATTACHMENTS:
SPECIFICATIONS EXCERPT

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: SAM MAJIDI
TELEPHONE NO.: 301-806-3334

VENDOR PAYMENT TERMS: NET 30 DAYS
EMAIL: SAMMAJIDI@GMAIL.COM

COUNTY CONTACT: ALVIN BOYD
TELEPHONE NO.: 703-228-7862
EMAIL: ABOYD@ARLINGTONVA.US

CONTRACT AUTHORIZATION

Yvette Gonzalez
Procurement Officer

DISTRIBUTION

VENDOR: 1
BID FOLDER: 2
ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 665-12

BID FORM

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID
CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM
SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY
OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 2:00 P.M. ON MARCH 29, 2012.

FOR PROVIDING AND DELIVERING AUTOMOTIVE BATTERIES PER THE TERMS, CONDITIONS
AND SPECIFICATIONS OF THIS SOLICITATION:

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH
SHALL INCLUDE ALL AMENDMENTS THERETO, is the hard copy of the documents
available from the Office of the Purchasing Agent.

An electronic copy of the solicitation documents provided at the County
Purchasing Agent's website (http://www.arlingtonva.us/purchasing) is subject
to an important disclaimer which must be acknowledged online before the
documents can be downloaded.

Each bidder is responsible for determining the accuracy and completeness of
ALL solicitation documents they receive, including documents obtained from
the County by either of the methods described above, and documents obtained
from all other sources.

1. All prices/discounts bid shall include ALL APPLICABLE CHARGES,
   including but not limited to shipping cost.

2. BIDDERS SHALL IDENTIFY THE PERCENTAGE DISCOUNT APPLICABLE TO ALL BATTERIES.
   CATALOG/PRICE LIST: AC Delco Professional - Suggested Consumer Price (SCP)
   EFFECTIVE DATE: 1/1/12
   PERCENTAGE DISCOUNT: 48%

   APPLY THE PERCENTAGE DISCOUNT ABOVE TO THE ITEMS LISTED BELOW.

3. BIDDERS SHALL PROVIDE A COPY OF THE CATALOG AND/OR PRICE LISTS.

BIDDER NAME: Delcoline Inc. (Sam Majidi)
<table>
<thead>
<tr>
<th>PART NUMBER</th>
<th>CCA</th>
<th>RCA</th>
<th>WT</th>
<th>CATALOG</th>
<th>COLUMN</th>
<th>LIST PRICE</th>
<th>COUNTY NET PRICE (A)</th>
<th>ESTIMATED QUANTITY (B)</th>
<th>EXTENDED PRICE (A X B)</th>
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GRAND TOTAL: $33,194.58

BIDDER NAME: Delcoline (Sam Majidi)
TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

( ) No, the bid I have submitted does not contain any trade secrets and/or proprietary information.

( ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

State the specific reason(s) why protection is necessary:

________________________________________________________________________
________________________________________________________________________

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: Delcolne (Sam Majid)
CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES

Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

Sam Majidi
640 South Pickett St.
Alexandria, VA 22304

THE PROPER AND FULL LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY AND CONTRACTUALLY BIND THE BIDDER. OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE
Sam Majidi - Sales Manager

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED): Sam Majidi
TITLE: Sales Manager
E-MAIL ADDRESS: Sammajidi@gmail.com
TEL. NO.: 201-804-3334
<table>
<thead>
<tr>
<th>SUBMITTED BY: (LEGAL NAME OF ENTITY)</th>
<th>Delco Inc.</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS:</td>
<td>640 South Pickett St.</td>
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<tr>
<td>CITY/STATE/ZIP:</td>
<td>Alexandria, VA 22304</td>
</tr>
<tr>
<td>TELEPHONE NO:</td>
<td>703-504-4949</td>
</tr>
<tr>
<td>TAX ID NUMBER (EIN/SSN)</td>
<td>5411405147</td>
</tr>
</tbody>
</table>

**THIS FIRM IS A:** [ ] CORPORATION, [X] GENERAL PARTNERSHIP, [ ] LIMITED PARTNERSHIP, [ ] UNINCORPORATED ASSOCIATION, [ ] LIMITED LIABILITY COMPANY, [ ] SOLE PROPRIETORSHIP

**IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA?** [X] Yes

**IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:** 114027-

ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED

**IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?** [ ] No

**BIDDER STATUS:** [ ] MINORITY OWNED: [ ] WOMAN OWNED: [X] NEITHER:
INVITATION TO BID NO. 665-12

Metropolitan Washington Council of Governments (COG)
Rider Clause

PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN
WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE

A. If authorized by the bidder(s), resultant contract(s) will be
extended to any or all of the listed members as designated by the bidder
to purchase at contract prices in accordance with contract terms.

B. Any member utilizing such contract(s) will place its own order(s)
directly with the successful contractor. There shall be no obligation on
the part of any participating member to utilize the contract(s).

C. A negative reply will not adversely affect consideration of a
bidder's bid/proposal.

D. It is the awarded vendor's responsibility to notify the members
shown below of the availability of the Contract(s).

E. Each participating jurisdiction has the option of executing a
separate contract with the awardee. Contracts entered into with a
participating jurisdiction may contain general terms and conditions
unique to that jurisdiction including, by way of illustration and not
limitation, clauses covering minority participation, non-discrimination,
indemnification, naming the jurisdiction as an additional insured under
any required Comprehensive General Liability policies, and venue. If,
when preparing such a contract, the general terms and conditions of a
jurisdiction are unacceptable to the awardee, the awardee may withdraw
its extension of the award to that jurisdiction.

F. The issuing jurisdiction shall not be held liable for any costs
or damages incurred by another jurisdiction as a result of any award
extended to that jurisdiction by the awardee.

Continued on next page
**BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:**

<table>
<thead>
<tr>
<th>YES</th>
<th>NO</th>
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**JURISDICTION**

- Alexandria, Virginia
- Alexandria Public Schools
- Alexandria Sanitation Authority
- Arlington County, Virginia
- Arlington County Public Schools
- Bladensburg, Maryland
- Bowie, Maryland
- Charles County Public Schools
- College Park, Maryland
- Culpeper County, Virginia
- District of Columbia
- District of Columbia Courts
- District of Columbia Public Schools
- District of Columbia Water & Sewer Auth.
- Fairfax, Virginia
- Fairfax County, Virginia
- Fairfax County Water Authority
- Falls Church, Virginia
- Fauquier County Schools & Government, Virginia
- Frederick, Maryland
- Frederick County, Maryland
- Gaithersburg, Maryland
- Greenbelt, Maryland
- Herndon, Virginia
- Leesburg, Virginia
- Loudoun County, Virginia
- Loudoun County Public Schools
- Loudoun County Sanitation Authority
- Manassas, Virginia
- City of Manassas Public Schools
- Manassas Park, Virginia
- Metropolitan Washington Airports Authority
- Metropolitan Washington Council of Governments
- Montgomery College
- Montgomery County, Maryland
- Montgomery County Public Schools
- OmniRide

- Prince George's County, Maryland
- Prince George's Public Schools
- Prince William County, Virginia
- Prince William County Public Schools
- Prince William County Service Authority
- Rockville, Maryland
- Spotsylvania County Schools
- Stafford County, Virginia
- Takoma Park, Maryland
- Upper Occoquan Sewage Authority
- Vienna, Virginia
- Virginia Railway Express
- Washington Metropolitan Area Transit Authority
- Washington Suburban Sanitary Commission
- Winchester, Virginia
- Winchester Public Schools

**BIDDER'S LEGAL NAME:**

Delcoline Inc.

**DATE OF BID:** 03-29-2012
BATTERY TYPES

1. All batteries shall be top-of-the-line Interstate or equivalent.
2. Minimum rating as stated:
   - Cold Cranking Amps (CCA @ 0 degrees Fahrenheit (CCA @ 0 F) and
   - Reserve Cranking Amps (RCA @ 0 F).
3. The batteries listed on the bid form are batteries currently in stock. Inventory may change anytime during the contract period without prior notice.

CONTRACT REQUIREMENTS

The Contractor shall:
1. Perform a weekly check of stock on-hand.
2. Deliver batteries within twenty-four (24) hours after receipt of order. The County may request expedited delivery within one (1) to four (4) hours.
3. Have no minimum order requirement.
4. Rotate County battery stock on a ninety (90) day basis from time the battery was placed in stock.
5. Pick up and dispose of old batteries weekly in accordance with EPA regulations.

All batteries will be for immediate use (i.e. no requirement to add acid).

All used batteries will be checked, charged, cleaned and returned to stock if found serviceable.

DELIVERY

Batteries shall be delivered FOB destination to: Arlington County Equipment Stores, 2701 South Taylor Street, Arlington, Virginia 22206.

PRICING

Bidders shall insert the information requested on the bid form: discount offered, catalog used, column used, manufacturer, part number, list price, County net price and extended price for each item, and grand total. Under the heading "column", bidders shall identify the column from the identified catalog which will be used as a basis for calculating prices; under the heading "list price", bidders shall insert the price associated with that column. Under the heading "County Net Price", bidders shall indicate the price after discount.

The catalog or price lists used shall be the most current version of the catalog and/or price lists.

All prices/discounts bid shall include all applicable charges, including but not limited to shipping cost.

The percentage discount must be a single percentage discount applicable to all batteries. This percentage discount will be used to determine the County Net Price for items listed on the Bid Form and unlisted items the County may additionally purchase.

THE PERCENTAGE DISCOUNT SHALL REMAIN FIRM FOR THE ENTIRE CONTRACT PERIOD.
CATALOG / PRICE LISTS

Bidders shall provide a copy of the catalog and/or price lists with their bid. BIDS SUBMITTED WITHOUT CATALOG AND/OR PRICE LISTS WILL BE SUBJECT OF REJECTION.

The contractor shall provide Arlington County Equipment Stores with a full set of catalog and applicable price lists each time a new catalog or price list is issued for the life of the contract.
The County will apply the percentage discount to the catalog and/or price lists in effect at the time the order is placed.

WARRANTY

All batteries shall be warranted for a minimum of sixty (60) months.

Any defective battery shall be replaced at no charge to the County for the first eighteen (18) months in service, after which it will be pro-rated.
The County will receive a pro-rated refund or credit calculated as follows: Purchase price of the battery divided by 60 multiplied by the corresponding remainder number of months under warranty. For example, for a 20-month old battery whose purchase unit price was $47, the refund would be:

$$\frac{47}{60} \times (60-20) = $31.3.$$