NOTICE OF RENEWAL OF CONTRACT

TO: 
COWLES FORD INC. 
13779 NOBLEWOOD PLAZA 
WOODBRIDGE, VA 22193

DATE ISSUED: FEBRUARY 10, 2014
CURRENT CONTRACT NO: 635-12
CONTRACT TITLE: FORD FOCUS SE 4-DOOR AND 5-DOOR SEDANS
PRIOR CONTRACT NO: N/A

THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The contract term covered by this Notice of Award is effective FEBRUARY 1, 2014 and expires on JANUARY 31, 2015.

This is the SECOND year award notice of a possible FIVE year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 635-12 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:
1) REFER TO BID FORM OF CONTRACTOR (ATTACHED)
2) PRICE FOR NEXT MODEL YEAR BASED ON 25.4% DISCOUNT FROM MSRP

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DEBORAH RADZIEWICZ TELEPHONE NO.: 540-446-9281
EMAIL ADDRESS: DENGLES1@GMAIL.COM

COUNTY CONTACT: ADAM LEHMAN TELEPHONE NO.: 703-228-6466

CONTRACT AUTHORIZATION:

DISTRIBUTION

Date: 1/14/14 BID FOLDER: 2

Lavalle Sappington, CB
Procurement Officer
1. PERCENTAGE DISCOUNT FROM MSRP FOR BOTH MODELS: 25.4 %

2. APPLY THE PERCENTAGE DISCOUNT ABOVE TO THE CURRENT MODEL YEAR:

<table>
<thead>
<tr>
<th>ITEM DESCRIPTION</th>
<th>2014 MSRP</th>
<th>COUNTY NET PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013 MODEL YEAR</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FORD FOCUS SE 4-DOOR</td>
<td>$20,655.00</td>
<td>$15,408.13</td>
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<tr>
<td>2013 MODEL YEAR</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FORD FOCUS SE 5-DOOR</td>
<td>$21,255.00</td>
<td>$15,856.23</td>
</tr>
</tbody>
</table>

Authorized by:

AUTHORIZED SIGNATURE: [Signature]

NAME AND TITLE: DEBbie RAdZIEwiCZ / Fleet SIncLes

DATE: 2/10/2014