NOTICE OF CONTRACT AMENDMENT

TO: COWLES FORD INC.
13779 NOBLEWOOD PLAZA
WOODBRIDGE, VA 22193

DATE ISSUED: SEPTEMBER 19, 2012

CURRENT CONTRACT NO: 635-12

CONTRACT TITLE: FORD FOCUS SE 4-DOOR
AND 5-DOOR SEDANS

PRIOR CONTRACT NO: N/A

THIS IS A NOTICE OF CONTRACT AMENDMENT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

THE ABOVE REFERENCED CONTRACT IS AMENDED AS FOLLOWS:
PRICING IS MODIFIED TO REFLECT NEW PRICES FOR 2013 MODEL YEAR

CONTRACT PRICING:
REFER TO PRICING FORM ATTACHED

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DEBORAH RADZIEWICZ
EMAIL ADDRESS: DENGLES1@GMAIL.COM

TELEPHONE NO.: 540-446-9281

COUNTY CONTACT: ADAM LEHMAN

TELEPHONE NO.: 703-228-6466

CONTRACT AUTHORIZATION

Vette Gonzalez
Procurement Officer

DISTRIBUTION

VENDOR: 1
BID FOLDER: 2
1. PERCENTAGE DISCOUNT FROM MSRP FOR BOTH MODELS: 25.4 %

2. APPLY THE PERCENTAGE DISCOUNT ABOVE TO THE CURRENT MODEL YEAR:

<table>
<thead>
<tr>
<th>ITEM DESCRIPTION</th>
<th>2013 MSRP</th>
<th>COUNTY NET PRICE</th>
</tr>
</thead>
<tbody>
<tr>
<td>2013 MODEL YEAR</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FORD FOCUS SE 4-DOOR</td>
<td>$20,340</td>
<td>$15,174</td>
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<tr>
<td>2013 MODEL YEAR</td>
<td></td>
<td></td>
</tr>
<tr>
<td>FORD FOCUS SE 5-DOOR</td>
<td>$21,340</td>
<td>$15,920</td>
</tr>
</tbody>
</table>

Authorized by:

AUTHORIZED SIGNATURE: 

NAME AND TITLE: Debbie Radziewicz Fleet Sales Manager

DATE: 9/9/2012