NOTICE OF RENEWAL OF CONTRACT

TO:
KONE, INC.
ONE KONE COURT
MOLINE, IL 61265

DATE ISSUED: APRIL 2, 2013
CURRENT REFERENCE NO: 62-11
CONTRACT TITLE: DES - ELEVATOR MAINTENANCE SERVICES
PRIOR REFERENCE NO: 157-10

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on APRIL 30, 2018.

The contract documents consist of the terms and conditions of Agreement No. 56-08, including any exhibits, attached or amendments thereto.

CONTRACT PRICING AND ATTACHMENTS:
1. REFER TO THE ATTACHED AMENDMENT NO. 4 TO THE AGREEMENT NO. 56-08
2. FOR INFORMATION REGARDING PRICING ADJUSTMENT FOR ENSUING YEARS REFER TO THE ATTACHED AMENDMENT NO. 4 TO THE AGREEMENT NO. 56-08

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: JARED BROACH VENDOR PHONE: 240-299-0217
VENDOR PAYMENT TERMS: NET 30 DAYS VENDOR EMAIL: jared.broach@kone.com
COUNTY CONTACT: RICH KRUMENACKER COUNTY PHONE: 703-228-4395
VENDOR EMAIL: rkrumenacker@arlingtonva.us

CONTRACT AUTHORIZATION DISTRIBUTION

Maryam M. Zahory, CPPB DATE
PROCUREMENT OFFICER
mzahory@arlingtonva.us

VENDOR: 1
BID FOLDER: 1
ARLINGTON COUNTY, VIRGINIA
AGREEMENT NO. 56-08

AMENDMENT NUMBER 4

REFERENCE NUMBER 62-11

This Amendment Number 4 ("Amendment") is made on the date of execution of the Amendment by the County and amends Agreement Number 56-08 dated March 10, 2008, as amended by Amendment No. 1 thru 3 ("Main Agreement") and made between KONE, Inc. One Kone Court, Moline, Illinois 61266 ("Contractor") and the County Board of Arlington County, Virginia ("County").

Whereas the County and the Contractor desire to amend the Contract Term and the amounts to be paid under the Main Agreement, the Contractor and the County, in consideration of the promises and other good and valuable consideration specified in this Amendment, amend the Main Agreement as follows:

I. PARAGRAPH TITLED CONTRACT TERM IN THE MAIN AGREEMENT SHALL BE DELETED IN ITS ENTIRETY AND REPLACED WITH THE FOLLOWING:

CONTRACT TERM
Work under this Agreement will commence upon the execution of this Amendment and shall continue until April 30, 2018 (Contract Term).

II. PARAGRAPH TITLED CONTRACT PRICE IN EXHIBIT A OF THE MAIN AGREEMENT SHALL BE DELETED IN ITS ENTIRETY AND REPLACED WITH THE FOLLOWING:

CONTRACT PRICES
Contractor shall perform the work covered by the main agreement in consideration of quarterly payments in the sum of $5,313 (five thousand three hundred thirteen and 01/100 Dollars).

Pricing per facility shall be as follows:

- Shirlington Library - $1,975.00
- Fire Station No. 3 - $988.00
- Arlington Mill Community Center - $2,350

III. PARAGRAPH TITLED PRICE ADJUSTMENT IN EXHIBIT A OF THE MAIN AGREEMENT SHALL BE DELETED IN ITS ENTIRETY AND REPLACED WITH THE FOLLOWING:

PRICE ADJUSTMENTS
The labor rates shall remain firm throughout the Contract Term, unless the Contractor requests a price adjustment, and the County approves such an adjustment, in accordance with the following procedure:

A. The Contractor may submit a written request for price adjustment to the County not less than ninety (90) days prior to April 30th of any given year of the contract ("Anniversary Date").

B. Requests for adjustment(s) to contract price(s) and labor rates shall not exceed the percentage increase or decrease in labor costs based on the International Union of Elevator Contractor’s (IUEC) national agreement, but shall not exceed five (5%) of the then current price.
C. Any adjustment(s) to unit price(s) approved by the County as a result of the procedure set forth in A and B above, shall become effective the day after the current Anniversary Date and shall be binding on both parties for the remainder of the Contract Term unless an adjustment is requested by the Contractor and approved by the County in a subsequent year, as set forth above.

If the Contractor and the County do not agree on the requested adjustment using the procedure set forth in A and B above by the thirtieth (30th) calendar day prior to the Anniversary Date, the County may in its sole discretion terminate the Contract.

IV. PARAGRAPH TITLED PAYMENT TERMS IN EXHIBIT A OF THE MAIN AGREEMENT SHALL BE DELETED IN ITS ENTIRETY AND REPLACED WITH THE FOLLOWING:

PAYMENT TERMS
Payment will be made by the County to the Contractor within thirty (30) days after receipt by the County Project Officer of an invoice for work done which is reasonable and allocable to the Contract and which has been performed to the satisfaction of the Project Officer. Amounts on invoices shall not include amounts allocated to tasks (as shown in Exhibit A) on which no work has been done. The Contractor shall provide service tickets with all invoices referencing the County Purchase Order or Work Order number. The Project Officer will either approve the invoice or require corrections.

V. ADD THE FOLLOWING PARAGRAPH TO THE MAIN AGREEMENT

CHECK-IN AT SITE AND SIGN-OFF:
The Contractor’s employees shall check in and out with the County’s Stationary Watch Engineer (703.887.9207) to allow for proper notification to County staff at the various sites.

VI. REPLACE EXHIBIT B (LABOR RATE SCHEDULE) WITH ATTACHED REVISED EXHIBIT B

VII. ADD EXHIBITS C, D, E TO THE MAIN AGREEMENT

All other terms and conditions of the Main Agreement, as amended shall remain in full force and effect.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

KONE, INC.

SIGNED BY: [Signature]
PRINT NAME: RICHARD D. WARREN, JR.
AND TITLE: PURCHASING AGENT
DATE: 4/2/2013

SIGNED BY: [Signature]
PRINT NAME: [Signature]
AND TITLE: [Title]
DATE: 4/1/2013

AGREEMENT NO. 56-08
AMENDMENT NO. 4
AGREEMENT NO. 56-08
AMENDMENT NUMBER 4
REVISED EXHIBIT B

LABOR RATE SCHEDULE

Billing rates as of April 1, 2013

<table>
<thead>
<tr>
<th>Labor Category</th>
<th>Regular Hourly Rate</th>
<th>1.5 Premium Hourly Rate</th>
<th>1.7 Premium Hourly Rate</th>
<th>2.0 Premium Hourly Rate</th>
</tr>
</thead>
<tbody>
<tr>
<td>Forman</td>
<td>$200.60</td>
<td>$300.90</td>
<td>$341.02</td>
<td>$401.20</td>
</tr>
<tr>
<td>Mechanic</td>
<td>$185.34</td>
<td>$278.36</td>
<td>$315.48</td>
<td>$371.15</td>
</tr>
<tr>
<td>Helper</td>
<td>$161.71</td>
<td>$242.48</td>
<td>$274.91</td>
<td>$323.37</td>
</tr>
<tr>
<td>Team</td>
<td>N/A</td>
<td>N/A</td>
<td>N/A</td>
<td>$694.52</td>
</tr>
</tbody>
</table>

- Regular hourly rates apply 7:00am to 3:30pm EST (Monday through Friday).
- 1.5 premium hourly rates apply 3:30pm to 6:30pm EST (Monday through Friday).
- 1.7 premium hourly rates apply 6:30pm to 7:00am EST (Monday through Friday) and all day Saturday.
- 2.0 premium hourly rates apply Sundays and Federal Holidays.
- 2.0 premium hourly rates apply all times for Mechanic/Helper.
### Arlington Mill Community Center, 909 South Bisawdies Street

<table>
<thead>
<tr>
<th>Desig.</th>
<th>Type</th>
<th>Manufacturer &amp; Model</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Passenger</td>
<td>KONE Ecospase V3F16</td>
<td>Traction, 3 Stops, 2500 lbs Capacity, 150 FPM</td>
</tr>
<tr>
<td>2</td>
<td>Passenger</td>
<td>KONE Monospace V3F25</td>
<td>Traction, 7 Stops, 3500 lbs Capacity, 350 FPM</td>
</tr>
<tr>
<td>3</td>
<td>Passenger</td>
<td>KONE Monospace V3F25</td>
<td>Traction, 7 Stops, 3500 lbs Capacity, 350 FPM</td>
</tr>
</tbody>
</table>

### Fire Station No. 3, 4100 Old Dominion Drive

<table>
<thead>
<tr>
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<th>Manufacturer &amp; Model</th>
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</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Passenger</td>
<td>KONE Ecospase V3F16</td>
<td>Traction, 2 Stops, 2500 lbs Capacity, 150 FPM</td>
</tr>
</tbody>
</table>

### Shirlington Library/Signature Theater, 4200 South Campbell Ave

<table>
<thead>
<tr>
<th>Desig.</th>
<th>Type</th>
<th>Manufacturer &amp; Model</th>
<th>Remarks</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Passenger</td>
<td>KONE KCM831</td>
<td>Service Elevator, Hydraulic, 4 Stops, 4000 lbs Capacity, 150 FPM</td>
</tr>
<tr>
<td>2</td>
<td>Passenger</td>
<td>KONE Ecospase V3F16</td>
<td>Traction, 3 Stops, 2500 lbs Capacity, 150 FPM</td>
</tr>
</tbody>
</table>
AGREEMENT NO. 56-08
AMENDMENT NUMBER 4
EXHIBIT D

KONE Emergency Elevator Communication
24/7/365 Voice Link Monitoring Service

Arlington Fire 3
4100 Old Dominion Dr
Arlington, VA 22207

KONE Inc.
4420 Lottsford Vista Rd
Lanham, MD 20706
Phone: 240-299-0217
Fax: 301-459-8666
www.kone.com
jared.broach@kone.com

This contract attachment adds Emergency Elevator Communication 24/7/365 Voice Link Monitoring Service to the above referenced Maintenance Agreement.

The County will:
1) Provide an analog phone line to the elevator machine room (to be terminated on the appropriate phone jacks). If phone line is an extension off an existing phone system, a backup power source must also be provided. An extension, if applicable, must be a direct inward dial (DID) extension. All phones and associated equipment will be in compliance with the requirements of ASME A17.1, local codes and applicable law, as amended.
2) Provide elevator phone number(s) and/or extension(s) for the phone(s) being programmed.
3) Provide names and phone numbers of at least two (2) of its representatives for the KONE Service Center to contact on a twenty four (24) hour basis, and at least one (1) police, fire or local 911 agency name and phone number.
4) Notify KONE immediately in writing of any changes in these names or numbers.

In the event of a call from the elevator, the KONE Service Center shall contact the points of contact in the order listed below. The local authorities shall be contacted only if the previously mentioned point of contacts cannot be reached.

COST: There is no activation or monitoring fees associated with this service.

<table>
<thead>
<tr>
<th>Elevator Description</th>
<th>Equipment #</th>
<th>Elevator Phone # &amp; Extension for Caller ID</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. #1 Passenger Elevator</td>
<td>20309418</td>
<td>703.248.9187</td>
</tr>
</tbody>
</table>

First Point of Contact (Required)

<table>
<thead>
<tr>
<th>Name: Emergency Call Center</th>
<th>Title:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phone #: 703.741.3005</td>
<td>Cell Phone #:</td>
</tr>
</tbody>
</table>

Second Point of Contact (Required)

<table>
<thead>
<tr>
<th>Name: Watch Engineer</th>
<th>Title:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phone #:</td>
<td>Cell Phone #: 703.887.9207</td>
</tr>
</tbody>
</table>

Third Point of Contact (Optional)
<table>
<thead>
<tr>
<th>Name:</th>
<th>Title:</th>
</tr>
</thead>
<tbody>
<tr>
<td>Phone #:</td>
<td>Cell Phone #:</td>
</tr>
<tr>
<td><strong>Local Emergency Authorities (Required)</strong></td>
<td></td>
</tr>
<tr>
<td>Fire Department Phone #: 911</td>
<td>Police Department Phone #: 911</td>
</tr>
</tbody>
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AGREEMENT NO. 56-08
AMENDMENT NUMBER 4
EXHIBIT E

KONE Emergency Elevator Communication
24/7/365 Voice Link Monitoring Service

Arlington Mill
909 South Dinwiddie Street
Arlington, VA 22204

KONE Inc.
4420 Lottsford Vista Rd
Lanham, MD 20706
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<tbody>
<tr>
<td>1.#1 Passenger Elevator</td>
<td>20344509</td>
<td>TBD</td>
</tr>
<tr>
<td>2.#2 Passenger Elevator</td>
<td>20340418</td>
<td>TBD</td>
</tr>
<tr>
<td>3.#3 Passenger Elevator</td>
<td>20340419</td>
<td>TBD</td>
</tr>
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First Point of Contact (Required)

Name: Emergency Call Center
Phone #: 703.741.3005

Second Point of Contact (Required)

Name: Watch Engineer
Title:
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<th>Phone #:</th>
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**Third Point of Contact (Optional)**