NOTICE OF AWARD OF CONTRACT

TO: LINE-X EPM OF NORTHERN VIRGINIA INC.
100 GLENN DRIVE, SUITE A-7
STERLING, VA 20164

DATE ISSUED: APRIL 29, 2013
CURRENT REFERENCE NO: 615-13

CONTRACT TITLE: DES – SPRAY-IN BEDLINER SERVICES FOR COUNTY VEHICLES
PRIOR REFERENCE NO: N/A

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on March 31, 2018.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 615-13 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING AND ATTACHMENTS:
1. REFER TO THE BID FORM SUBMITTED BY THE CONTRACTOR (ATTACHED).
2. CONTRACT PRICING FIRM UNTIL MARCH 31, 2015. POSSIBLE PRICE ADJUSTMENTS THEREAFTER BASED ON NOVEMBER CPI-U.
3. INVITATION TO BID NO. 615-13

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DAVE GIDEONSE VENDOR PHONE: 703-433-9333
VENDOR EMAIL: info@linexnv.com
VENDOR PAYMENT TERMS: NET 30 DAYS

COUNTY CONTACT: CRISTIAN MATTHEW DAVILA COUNTY PHONE: 703-228-6467
COUNTY EMAIL: CMDAVILA@arlingtonva.us

CONTRACT AUTHORIZATION

[Signature]
Elizabeth Dooley, CPP, CPPB
Assistant Purchasing Agent

DISTRIBUTION

VENDOR: 1
BID FOLDER: 2

DATE
4/29/13
Provision of elastomers, polyurethanes, and polyureas bed liner services in aromatic and aliphatic options for All County Pickup trucks, Utility trucks, and cars.

**Services**

Bidders will offer spray on protective coatings for truck beds on County vehicles in both standard black and color options. The County will provide a color code to the vendor when selecting a color liner.

The Vendor shall pick up vehicles to be serviced and upon completion, deliver the vehicle to the Arlington County Trades Center at the address listed under Location section below.

The vehicles shall be picked up within forty-eight (48) hours from the time the County notifies the Vendor.

All services shall be completed, and the vehicle returned to County premises, within three (3) business days from the time of vehicle pick up from the County.

The Vendor shall keep the Equipment Bureau updated with the status and delays of the vehicle every twenty-four (24) hours.

**Contract Pricing**

Bidders shall insert on the Bid Form their pricing for the various types of spray-in bed liner services offered to the County by the Contractor. Bidders shall indicate the standard retail pricing and the discount price that the County will pay from that column to be used for pricing the bed liner services provided under this contract. Invoicing shall be at the stated discount from the standard price identified in the Bid Form.

The price indicated on the bid form shall be the full price for the services, including all labor, supplies and materials, but excluding vehicle pick up from Arlington County’s Equipment Bureau. The Contractor shall indicate the pick up and delivery fee (a round trip fee) separately in the Bid Form.

**Pricing for spray-in bed liner services shall be firm until March 31, 2015. Possible pricing adjustment thereafter will be considered in accordance with paragraph 4. CONTRACT AMOUNT of section III. CONTRACT TERMS AND CONDITIONS of this solicitation.**

**Estimate**

The Contractor shall provide a price estimate for the services and wait for the approval by the Equipment Bureau Supervisor before commencing work. Work performed without prior County approval will not be compensated.

**Location**

Distance from the County Trades Center will be used as an evaluation factor. Bidders shall have a facility located within a thirty (30) mile radius of the following address: 2701 S. Taylor St. Arlington, VA 22206. If the bidder’s facility is located further than thirty (30) miles from the Trades Center, their bid will be subject to rejection.

**Responsibility for County Vehicles**

The Vendor bears all responsibility for the County vehicles and any equipment and items installed or stored in the vehicle from the time of pickup until the time of drop-off, and will compensate the County for any damage or theft.
ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 615-13

BID FORM

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 3:00 P.M., ON MARCH 13, 2013

FOR PROVIDING SPRAY-IN BEDLINER SERVICES PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

Pick up and Delivery fee (Round Trip): $25.00 Per Vehicle

SPRAY-IN BED LINERS:

<table>
<thead>
<tr>
<th>Type</th>
<th>Retail Price</th>
<th>County Price (retail with discount applied)</th>
</tr>
</thead>
<tbody>
<tr>
<td>8ft Bed Over Rail</td>
<td>$540.00 Per Vehicle</td>
<td>$410.00 Per Vehicle</td>
</tr>
<tr>
<td>8ft Bed Under Rail</td>
<td>$520.00 Per Vehicle</td>
<td>$390.00 Per Vehicle</td>
</tr>
<tr>
<td>6ft Bed Over Rail</td>
<td>$520.00 Per Vehicle</td>
<td>$390.00 Per Vehicle</td>
</tr>
<tr>
<td>6ft Bed Under Rail</td>
<td>$500.00 Per Vehicle</td>
<td>$390.00 Per Vehicle</td>
</tr>
<tr>
<td>Small Truck (midsized pickup trucks) Beds Over Rail</td>
<td>$480.00 Per Vehicle</td>
<td>$380.00 Per Vehicle</td>
</tr>
<tr>
<td>Small Truck (midsized pickup trucks) Beds Under Rail</td>
<td>$460.00 Per Vehicle</td>
<td>$380.00 Per Vehicle</td>
</tr>
<tr>
<td>Utility Truck Beds Incl. 98&quot;, 108&quot;, and 132&quot; inside, walls &amp; top areas</td>
<td>$1500.00 Per Vehicle</td>
<td>$1250.00 Per Vehicle</td>
</tr>
<tr>
<td>Cargo Van (Floors)</td>
<td>$800.00 Per Vehicle</td>
<td>$750.00 Per Vehicle</td>
</tr>
<tr>
<td>Automotive Undercoating</td>
<td>$300.00 Per Vehicle</td>
<td>$150.00 Per Vehicle</td>
</tr>
<tr>
<td>Custom Bed Liner Jobs</td>
<td>$18.00 Per Sq. Ft.</td>
<td>$12.00 Per Sq. Ft.</td>
</tr>
<tr>
<td>Liner Protective Topcoat</td>
<td>$175.00 Per Vehicle</td>
<td>$125.00 Per Vehicle</td>
</tr>
</tbody>
</table>

BIDDER NAME: Line-X of NOVA

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ITB No. 615-13
**COLOR LINERS**
*(full price to include all labor, supplies and materials)*

<table>
<thead>
<tr>
<th>Type</th>
<th>Retail Price</th>
<th>County Price (retail with discount applied)</th>
</tr>
</thead>
<tbody>
<tr>
<td>8ft Bed Over Rail</td>
<td>$840.00</td>
<td>$710.00 Per Vehicle</td>
</tr>
<tr>
<td>8ft Bed Under Rail</td>
<td>$820.00</td>
<td>$690.00 Per Vehicle</td>
</tr>
<tr>
<td>6ft Bed Over Rail</td>
<td>$620.00</td>
<td>$590.00 Per Vehicle</td>
</tr>
<tr>
<td>6ft Bed Under Rail</td>
<td>$500.00</td>
<td>$490.00 Per Vehicle</td>
</tr>
<tr>
<td>Small Truck (midsized pickup trucks) Beds Over Rail</td>
<td>$780.00</td>
<td>$650.00 Per Vehicle</td>
</tr>
<tr>
<td>Small Truck (midsized pickup trucks) Beds Under Rail</td>
<td>$760.00</td>
<td>$650.00 Per Vehicle</td>
</tr>
<tr>
<td>Utility Truck Beds Incl. 98&quot;, 108&quot;, and 132&quot; inside, walls &amp; top areas</td>
<td>$1800.00</td>
<td>$1450.00 Per Vehicle</td>
</tr>
<tr>
<td>Cargo Van (Floors)</td>
<td>$1100.00</td>
<td>$1050.00 Per Vehicle</td>
</tr>
<tr>
<td>Automotive Undercoating</td>
<td>$304.00</td>
<td>$280.00 Per Vehicle</td>
</tr>
<tr>
<td>Custom Bed Liner Jobs</td>
<td>$23.00</td>
<td>$20.00 Per Sq. Ft.</td>
</tr>
<tr>
<td>Liner Protective Topcoat</td>
<td>$175.00</td>
<td>$125.00 Per Vehicle</td>
</tr>
</tbody>
</table>

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL AMENDMENTS THERETO, is the electronic copy of the solicitation documents provided at the County Purchasing Agent’s website (http://www.arlingtonva.us/purchasing).

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County, and documents obtained from all other sources.

**BIDDER NAME:** Line X of NOVA

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TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

( x ) No, the bid I have submitted does not contain any trade secrets and/or proprietary information.

(   ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

State the specific reason(s) why protection is necessary:

________________________________________________________________________

________________________________________________________________________

________________________________________________________________________

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: [Handwritten Signature]
**BID FORM, PAGE 4 OF 6**

**CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES**

Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

Line-X of Northern Virginia Inc.
100 Glenn Dr. Suite A-7
Sterling, Virginia 20164
703.433.9333 Fax 703.433.9525 info@linexnv.com

**THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED.**

**AUTHORIZED SIGNATURE**

[Signature]

**PRINT NAME AND TITLE**

Dave Gideonse, President

**INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTONOMOUSLY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):**

**NAME (PRINTED):** Dave Gideonse **TITLE:** President

**E-MAIL ADDRESS:** info@linexnv.com **TEL. NO.:** 703.433.9333

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**SUBMITTED BY:** (LEGAL NAME OF FIRM)

Line-X of Northern Virginia Inc.

**ADDRESS:**

100 Glenn Drive Suite A-7
Sterling, Va. 20164

**TELEPHONE NO.:** 703.433.9333 **FACSIMILE NO.:** 703-433-9525

**THIS FIRM IS A:** ☑ INSERT NAME OF STATE

○ CORPORATION, ○ GENERAL PARTNERSHIP, ☑ LIMITED PARTNERSHIP,

□ UNINCORPORATED ASSOCIATION, ☑ LIMITED LIABILITY COMPANY,

☐ SOLE PROPRIETORSHIP

**IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA?** Yes

**IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:** 54-968579

**ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED**

**IS YOUR FIRM CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION?** No

**BIDDER STATUS:**

MINORITY OWNED: ☐

WOMAN OWNED: ☐

NEITHER: ☑

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ITB No. 615-13
PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN
WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE

A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.

B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).

C. A negative reply will not adversely affect consideration of a bidder’s bid/proposal.

D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).

E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.

F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

Continued on next page
BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

YES/NO

JURISDICTION

 Alexandria, Virginia
 Alexandria Public Schools
 Alexandria Sanitation Authority
 Arlington County, Virginia
 Arlington County Public Schools
 Bladensburg, Maryland
 Bowie, Maryland
 Charles County Public Schools
 College Park, Maryland
 Culpeper County, Virginia
 District of Columbia
 District of Columbia Courts
 District of Columbia Public Schools
 District of Columbia Water & Sewer Auth.
 Fairfax, Virginia
 Fairfax County, Virginia
 Fairfax County Water Authority
 Falls Church, Virginia
 Fairfax County Schools & Government, Virginia
 Frederick, Maryland
 Frederick County, Maryland
 Gaithersburg, Maryland
 Greenbelt, Maryland
 Herndon, Virginia
 Leesburg, Virginia
 Loudoun County, Virginia
 Loudoun County Public Schools
 Loudoun County Sanitation Authority
 Manassas, Virginia
 City of Manassas Public Schools
 Manassas Park, Virginia
 Maryland-National Capital Park & Planning Comm.
 Metropolitan Washington Airports Authority
 Metropolitan Washington Council of Governments
 Montgomery College
 Montgomery County, Maryland
 Montgomery County Public Schools
 OmniRide
 Prince George's County, Maryland
 Prince George's Public Schools
 Prince William County, Virginia
 Prince William County Public Schools
 Prince William County Service Authority
 Rockville, Maryland
 Spotsylvania County Schools
 Stafford County, Virginia
 Takoma Park, Maryland
 Upper Occoquan Sewage Authority
 Vienna, Virginia
 Virginia Railway Express
 Washington Metropolitan Area Transit Authority
 Washington Suburban Sanitary Commission
 Winchester, Virginia
 Winchester Public Schools

BIDDER'S LEGAL NAME:

[Signature]

DATE OF BID: 3/4/2015

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ITB No. 615-13