NOTICE OF AWARD OF CONTRACT

TO: DENISON LANDSCAPING, INC.
8911 OXON HILL ROAD
FORT WASHINGTON, MD 20744

DATE ISSUE: NOVEMBER 9, 2011
CURRENT REFERENCE NO.: 597-12

CONTRACT TITLE:
SOD - WIDE ROLL

PRIOR REFERENCE NO.: 462-10

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract. The contract term covered by this Notice of Award is effective DECEMBER 1, 2011 and expires on NOVEMBER 30, 2012.

This is the FIRST year of a possible THREE year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 597-12 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:
1) REFER TO BID OF DENISON LANDSCAPING
2) PRICING FIRM FOR TWELVE (12) MONTHS. PRICE ADJUSTMENTS FOR EXTENSION OPTIONS THEREAFTER BASED ON MARCH CPI-U.

ATTACHMENTS:
SPECIFICATION EXCERPT
COG RIDER CLAUSE

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: JASON SMITH
VENDOR TEL. NO.: 301-567-0210
VENDOR FAX NO.: 301-839-9138

VENDOR PAYMENT TERMS: NET 30 DAYS

TAX IDENTIFICATION NUMBER (EIN/SSN): 52-1672506

EMAIL ADDRESS: Jason@denisonlandscaping.com

COUNTY CONTACT: HELENA GILBERT/KURT LOUIS
COUNTY TEL. NO.: 703-228-7754

CONTRACT AUTHORIZATION DISTRIBUTION

JUETTE GONZALEZ DATE BID FOLDER: 1
Procurement Officer
ARRINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT

INVITATION TO BID NO. 597-12

BID FORM
PAGE 1 OF 5

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID
CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM
SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY
OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 3:00 P.M. ON OCTOBER 25, 2011

FOR PROVIDING SOD WIDE ROLL PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF
THIS SOLICITATION:

1. DELIVER, UNLOAD AND INSTALLATION BY THE CONTRACTOR:

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<th>QUANTITY</th>
<th>PRICE PER SQ.FT.</th>
<th>TOTAL PRICE</th>
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<tr>
<td>KENTUCKY BLUEGRASS</td>
<td>65,000 SQ. FT.</td>
<td>$0.31 SQ. FT.</td>
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<td>BERMUDA GRASS</td>
<td>210,000 SQ. FT.</td>
<td>$0.44 SQ. FT.</td>
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2. DESCRIBE VARIETIES OF GRASS TO BE PROVIDED:
   KENTUCKY BLUEGRASS: Thermal, Blacksburg, Abbey, and Avalanche Bluegrass
   BERMUDA: Patriot Bermuda

3. PREPARATION WORK PRIOR TO SODDING:
   VERTICUTTING $80.00 PER HOUR
   GRADING $70.00 PER HOUR
   ROTOTILLING $75.00 PER HOUR
   RAKING $70.00 PER HOUR

4. DELIVERY: 2 DAYS AFTER RECEIPT OF A TELEPHONE OR FAX ORDER AGAINST
   AN EXISTING BLANKET PURCHASE ORDER

5. WARRANTY: SOD IS GUARANTEED TO SURVIVE FOR 30 days
   DAYS AFTER INSTALLATION (MINIMUM OF 30 DAYS REQUIRED).

6. MINIMUM DELIVERED QUANTITY, ANY TYPE: 1,200 SQ. FT.

BIDDER NAME: Denison Landscaping, Inc.
7. INDICATE THE SIZE OF THE WIDE ROLL PROPOSED: (MINIMUM REQUIREMENTS: THICKNESS OF NO LESS THAN 3/4 INCH, A WIDTH OF NO LESS THAN 42 INCHES [OR TWO SECTIONS AT 21"], AND A LENGTH OF NO LESS THAN 80 FEET.)

   .75" INCHES THICK
   42" INCHES WIDE
   100' FEET LONG

8. COMPOSITION OF SOIL THAT SOD IS GROWN IN:

   INDICATE SOIL TYPE: Loan Type Soil

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL AMENDMENTS THERETO, is the hard copy of the documents available from the Office of the Purchasing Agent.

An electronic copy of the solicitation documents provided at the County Purchasing Agent’s website (http://www. Arlingtonva.us/purchasing) is subject to an important disclaimer which must be acknowledged online before the documents can be downloaded.

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County by either of the methods described above, and documents obtained from all other sources.

TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by a bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

(X) No, the bid I have submitted does not contain any trade secrets and/or proprietary information.

( ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

BIDDER NAME: Denison Landscaping, Inc.
If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

n/a

State the specific reason(s) why protection is necessary:

n/a

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES
Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

Aaron Meaders - Estimator, aaron@denisonlandscaping.com

8911 Oxon Hill Road, Ft. Washington, MD 20744

BIDDER NAME: Denison Landscaping, Inc.
The proper and full legal name of the firm or entity submitting this bid must be written in the space provided below. This bid form, and all other documents required by the invitation to bid to be submitted with this bid form, including, but not limited to all issued amendments, must be fully and accurately completed and signed below by a person authorized to legally and contractually bind the bidder, or the bid may be rejected.

Authorized Signature

Print Name and Title: Jason Smith, Vice President of Sales & Marketing

Indicate the name and contact information of the person who can respond authoritatively to any questions regarding this bid (i.e., project manager):

Name (Printed): Jason Smith
Title: Vice President of Sales & Marketing
E-mail address: jason@denisonlandscaping.com
Tel. No.: (301) 567-0210

Submitted by: (Legal Name of Entity) Denison Landscaping, Inc.
Address: 8911 Oxon Hill Road
City/State/Zip: Ft. Washington, MD 20744
Telephone No.: (301) 567-0210
Facsimile No.: (301) 839-9138
Tax ID Number (EIN/SSN): 521672506

This firm is a: □ Corporation, □ General Partnership, □ Limited Partnership, □ Unincorporated Association, □ Limited Liability Company, □ Sole Proprietorship

Is firm authorized to transact business in the Commonwealth of VA? yes

Identification No. Issued to the firm by the SCC: 2701038241A

Any bidder exempt from SCC authorization requirement shall include a statement with its bid why they are not required to be so authorized

n/a

Is your firm or any of its principals currently debarred from submitting bids to Arlington County, Virginia, or any other state or political subdivision?

Bidder Status: Minority Owned: □ Woman Owned: □ Neither: x
SPECIFICATIONS EXCERPT

Arlington County will receive bids for the provision of approximately 299,000 square feet of extra wide roll Kentucky bluegrass and Bermuda for an as needed basis for up to a three (3) year period.

TECHNICAL SPECIFICATIONS
Extra wide roll sod shall be cut uniformly to a thickness of no less than 3/4 inch, a width of no less than 42 inches (or two sections at 21"), and a length of no less than 80 feet. The varieties of grass will be either Kentucky Bluegrass or Bermuda (Patriot Blend Preferred). Sod shall be free of weeds.

GENERAL REQUIREMENTS
The sod shall be transported to various locations in Arlington County within 24 hours from the time it is stripped. If circumstances beyond the Contractor's control make storing at the contractor's site necessary, sod shall be stacked, kept moist and protected from exposure to the air and sun and shall be kept from freezing. Sod shall be cut and moved only when the soil moisture conditions are such that favorable results can be expected.

All sod furnished shall be grown in loam type soil, clay is not acceptable.

The Contractor shall remove all mesh from the sod rolls prior to or during the sod installation. No plastic mesh attached.

The sod shall be installed by the Contractor.

The County will prepare the sod bed prior to installation of the sod. The area will be fined graded and free of debris and rocks larger than 1 inch. The contractor shall place the sod by machine at the project site. Following sod placement, the contractor shall firmly press the sod into contact with the sod bed by tamping or rolling with approved equipment to provide a true and even surface, and ensure knitting without displacement of sod or deformation of the surface of the sodded area. The separations of the seams between the sod rolls shall be no more than 1/16th of an inch. Alternative methods of sod installation must be approved in advance by Arlington County staff prior to delivery and subsequent installation.

In some projects, preparation work may be required to insure more expeditious completion of the project. The Contractor shall perform this preparation work at the direction of the County Project Officer. Such work may include verticutting, grading, rototilling, raking. Bidders shall provide prices for such work in the space provided on the Bid Form.

Addition of topsoil to the field area scheduled for re-sodding may also be required. The top soil would be provided by the county, the Contractor shall install the top soil as directed by the project officer. The Contractor shall be paid for installation of the top soil at the hourly rate for "grading" identified on the Bid Form.
Metropolitan Washington Council of Governments Rider Clause

USE OF CONTRACT(S) BY MEMBERS COMPRISING THE METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE.

A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.

B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).

C. A negative reply will not adversely affect consideration of your bid/proposal.

D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).

E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue.

If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.

F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

**BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:**

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