NOTICE OF RENEWAL OF CONTRACT

TO: SAFENWARE INC.,
3200 HUBBARD ROAD
LANDOVER, MD 20785-2005

DATE IssUED: SEPTEMBER 1, 2012

CURRENT REFERENCE NO: 591-12

PUBLIC SAFETY AND EMERGENCY PREPARENESS AND RELATED SERVICES

THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on SEPTEMBER 30, 2014.

The contract documents consist of the terms and conditions of Fairfax County Contract No. RQ11-205753-10A including any exhibits attached or amendments thereto.

CONTRACT PRICING:

REFER TO FAIRFAX COUNTY CONTRACT RQ11-205753-10A AND PARTICIPATION AGREEMENT BETWEEN ARLINGTON COUNTY AND SAFEWARE INC.

ATTACHMENTS:

1) PARTICIPATION AGREEMENT BETWEEN ARLINGTON COUNTY AND SAFEWARE INC.
2) FARIFAX COUNTY CONTRACT RQ11-205753-10A

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: CHARLES RADCLIFFE
VENDOR TEL. NO.: 301-683-1212
VENDOR PAYMENT TERMS: NET 30 DAYS
VENDOR FAX. NO.: 301-683-1240
TAX IDENTIFICATION NUMBER (EIN/SSN): 134994650-01
EMAIL ADDRESS: cradcliffe@safewareinc.com

COUNTY CONTACT: GERRY WATKINS
COUNTY TEL. NO.: 703-228-6891

CONTRACT AUTHORIZATION DISTRIBUTION

PROCUREMENT OFFICER
DATE BID FOLDER: 1

Ivette Gonzalez
Procurement Officer
THIS AGREEMENT (hereinafter "Agreement") is made, on the date of its execution by the County, between Safeware, Inc., 3200 Hubbard Road, Landover MD 20785-2005 ("Contractor"), a Maryland corporation authorized to transact business in the Commonwealth of Virginia, and the County Board of Arlington County, Virginia ("County"). The County and the Contractor, for the consideration and quantity(ies) specified herein or specified in a County Purchase Order referencing this Agreement, agree as follows:

1. CONTRACT DOCUMENTS
The Contract Documents consist of this Agreement and Exhibit A (Fairfax County Contract RQ11-205753-10A together with any exhibits and amendments issued or applicable thereto) ("Contract Documents" or "Contract"). This Agreement rides a contract awarded to the Contractor by Fairfax County and extended by the Contractor to the County on the same terms and conditions as the Contractor's agreement with Fairfax County and substituting the phrases "County Board of Arlington County" or "Arlington County", as appropriate, for the phrases "Fairfax County Board of Supervisors" or "Fairfax County" wherever those phrases appear in the Contract Documents. Where the terms of this Agreement vary from the terms and conditions of the other Contract Documents, the terms and conditions of this Agreement shall prevail.

The Contract Documents set forth the entire agreement between the County and the Contractor. The County and the Contractor agree that no representative or agent of either of them has made any representation or promise with respect to the parties' agreement which is not contained in the Contract Documents.

2. CONTRACT TERM
The Contractor's work for the County ("Work") shall commence on the date of execution of this Agreement by the County and be completed no later than September 30, 2012 ("Initial Contract Term"), subject to any modifications as provided for in the Contract Documents. Upon satisfactory performance by the Contractor and with the concurrence of the County, the County may authorize continued operations of the Contractor under the same contract unit prices for not more than 4 (four) additional twelve (12) month periods from April 1, 2012 to March 31, 2014 (Each such period shall be referred to as a "Subsequent Contract Term").

3. PROJECT OFFICER
The performance of the Contractor is subject to the review and approval of the County Project Officer ("Project Officer") who shall be appointed by the Director of the Arlington County department or agency which seeks to obtain the Work pursuant to this Contract. However, it shall be the responsibility of the Contractor to manage the details of the execution and performance of its Work pursuant to the Contract Documents.
4. COUNTY PURCHASE ORDER REQUIREMENT
County purchases are authorized only if a County Purchase Order is issued in advance of the transaction. A Purchase Order must indicate that the ordering agency has sufficient funds available to pay for the purchase. Such a Purchase Order is to be provided to the Contractor by the ordering agency. The County will not be liable for payment for any purchases made by its employees without appropriate purchase authorization issued by the County Purchasing Agent. Contractors providing goods or services without a signed County Purchase Order do so at their own risk and expense.

5. NON-APPROPRIATION
All funds for payments by the County under this Contract are subject to the availability of an annual appropriation for this purpose by the County Board of Arlington County, Virginia. In the event of non-appropriation of funds by the County Board of Arlington County, Virginia for the goods or services provided under this Contract or substitutes for such goods or services which are as advanced or more advanced in their technology, the County will terminate the Contract, without termination charge or other liability to the County, on the last day of the then current fiscal year or when the appropriation made for the then current year for the services covered by this Contract is spent, whichever event occurs first. If funds are not appropriated at any time for the continuation of this Contract, cancellation will be accepted by the Contractor on thirty (30) days prior written notice, but failure to give such notice shall be of no effect and the County shall not be obligated under this Contract beyond the date of termination specified in the County’s written notice.

6. PAYMENT OF SUBCONTRACTORS
The Contractor is obligated to take one of the two following actions within seven (7) days after receipt of amounts paid to the Contractor by the County for work performed by any subcontractor under this Contract:

a. Pay the subcontractor for the proportionate share of the total payment received from the County attributable to the work performed by the subcontractor under this Contract; or

b. Notify the County and the subcontractor, in writing, of the Contractor’s intention to withhold all or a part of the subcontractor’s payment with the reason for nonpayment.

The Contractor is obligated to pay interest to the subcontractor on all amounts owed to the Contractor to the subcontractor that remain unpaid after seven (7) days following receipt by the Contractor of payment from the County for work performed by the subcontractor under this Contract, except for amounts withheld as allowed in subsection b., above. Unless otherwise provided under the terms of this Contract, interest shall accrue at the rate of one percent (1%) per month.

The Contractor shall include in each of its subcontracts, if any are permitted, a provision requiring each subcontractor to include or otherwise be subject to the same payment and interest requirements with respect to each lower-tier subcontractor.
The Contractor's obligation to pay an interest charge to a subcontractor pursuant to the above provisions may not be construed to be an obligation of the County. A Contract modification may not be made for the purpose of providing reimbursement for such interest charge. A cost reimbursement claim may not include any amount for reimbursement for such interest charge.

7. EMPLOYMENT DISCRIMINATION BY CONTRACTOR PROHIBITED
During the performance of this Contract, the Contractor agrees as follows:

A. The Contractor will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, age, disability or any other basis prohibited by state law related to discrimination in employment except where there is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor. The Contractor agrees to post in conspicuous places, available to employees and applicants for employment, notices setting forth the provisions of this nondiscrimination clause.

B. The Contractor, in all solicitations or advertisements for employees placed by or on behalf of the contractor, will state that such contractor is an Equal Opportunity Employer.

C. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient for the purpose of meeting the requirements of this section.

D. The Contractor will comply with the provisions of the Americans with Disabilities Act of 1990 which prohibits discrimination against individuals with disabilities in employment and mandates their full participation in both publicly and privately provided services and activities.

E. The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

8. EMPLOYMENT OF UNAUTHORIZED ALIENS PROHIBITED
In accordance with §1.2-4311.1 of the Virginia Code, the Contractor acknowledges that it does not, and shall not during the performance of this Contract for goods and/or services in the Commonwealth, knowingly employ an unauthorized alien as defined in the federal Immigration Reform and Control Act of 1986.

9. DRUG-FREE WORKPLACE TO BE MAINTAINED BY CONTRACTOR
During the performance of this Contract, the Contractor agrees to (i) provide a drug-free workplace for the Contractor's employees; (ii) post in conspicuous places, available to employees and applicants for employment, a statement notifying employees that the unlawful manufacture, sale, distribution, dispensation, possession, or use of a controlled substance or marijuana is prohibited in the Contractor's workplace and specifying the actions that will be taken against employees for violations of such prohibition; (iii) state in all
solicitations or advertisements for employees placed by or on behalf of the Contractor that the Contractor maintains a drug-free workplace; and (iv) include the provisions of the foregoing clauses in every subcontract or purchase order of over $10,000, so that the provisions will be binding upon each subcontractor or vendor.

For the purposes of this section, "drug-free workplace" means a site for the performance of work done in connection with a specific contract awarded to a contractor by Arlington County in accordance with the Arlington County Purchasing Resolution, the employees of which contractor are prohibited from engaging in the unlawful manufacture, sale, distribution, dispensation, possession or use of any controlled substance or marijuana during the performance of the contract.

10. INDEMNIFICATION
The Contractor covenants for itself, its employees, and subcontractors to save, defend, hold harmless and indemnify the County, and all of its elected and appointed officials, officers, current and former employees, agents, departments, agencies, boards, and commissions (collectively the "County" for purposes of this section) from and against any and all claims made by third parties or by the County for any and all losses, damages, injuries, fines, penalties, costs (including court costs and attorney’s fees), charges, liability, demands or exposure, however caused, resulting from, arising out of, or in any way connected with the Contractor’s acts or omissions, including the acts or omissions of its employees and/or subcontractors, in performance or nonperformance of the work called for by the Contract Documents. This duty to save, defend, hold harmless and indemnify shall survive the termination of this Contract. If, after notice by the County, the Contractor fails or refuses to fulfill its obligations contained in this section, the Contractor shall be liable for and reimburse the County for any and all expenses, including, but not limited to, reasonable attorneys’ fees incurred and any settlements or payments made. The Contractor shall pay such expenses upon demand by the County, and failure to do so may result in such amounts being withheld from any amounts due to Contractor under this Contract.

11. RELATION TO COUNTY
The Contractor is an independent contractor and neither the Contractor nor its employees or subcontractors will, under any circumstances, be considered employees, servants or agents of the County. The County will not be legally responsible for any negligence or other wrongdoing by the Contractor, its employees, servants or agents. The County will not withhold payments to the Contractor for any federal or state unemployment taxes, federal or state income taxes, Social Security tax, or any other amounts for benefits to the Contractor. Furthermore, the County will not provide to the Contractor any insurance coverage or other benefits, including workers’ compensation, normally provided by the County for its employees.

12. DISPUTE RESOLUTION
All disputes arising under this Contract, or its interpretation, whether involving law or fact, or extra work, or extra compensation or time, and all claims for breach of contract shall be submitted to the Project Officer for decision at the time of the occurrence or beginning of the work upon which the claim is based, whichever occurs first. Any such claim shall state the facts surrounding it in sufficient detail to
identify it, together with its character and scope. In accordance with the Arlington County Purchasing Resolution, claims denied by the Project Officer may be submitted to the County Manager in writing no later than sixty (60) days after final payment. The time limit for final written decision by the County Manager in the event of a contractual dispute, as that term is defined in the Arlington County Purchasing Resolution, is fifteen (15) days. Procedures for considering contractual claims, disputes, administrative appeals, and protests are contained in the Arlington County Purchasing Resolution, which is incorporated herein by this reference. A copy of the Arlington County Purchasing Resolution is available upon request from the Office of the Purchasing Agent. The Contractor shall not cause a delay in the Work pending any decision of the Project Officer, County Manager, County Board, or a court of law.

13. APPLICABLE LAW, FORUM, VENUE AND JURISDICTION
This Contract and the work performed hereunder shall be governed in all respects by the laws of the Commonwealth of Virginia, and the jurisdiction, forum, and venue for any litigation with respect thereto shall be in the Circuit Court for Arlington County, Virginia, and in no other court. In performing its Work pursuant to this Contract, the Contractor shall comply with applicable federal, state, and local laws, ordinances and regulations.

14. NOTICES
Unless otherwise provided herein, all notices and other communications required by this Contract shall be deemed to have been given when made in writing and either (a) delivered in person, (b) delivered by an agent, such as an overnight or similar delivery service, or (c) deposited in the United States mail, postage prepaid, certified or registered, addressed as follows:

TO THE CONTRACTOR:
Mr. Charles Radcliffe
Safeware, Inc
3200 Hubbard Road
Landover MD 20785-2205

TO THE COUNTY:
Gerry Watkins
2100 Clarendon Blvd.
Suite 201
Arlington, VA 22201

AND

Richard D. Warren, Jr., Purchasing Agent
Arlington County, Virginia
2100 Clarendon Boulevard, Suite 500
Arlington, Virginia 22201
15. **ARLINGTON COUNTY BUSINESS LICENSES**
The Contractor must comply with the provisions of Chapter 11
("Licenses") of the Arlington County Code, if applicable. For
information on the provisions of that Chapter and its applicability to
this Contract, the Contractor must contact the Arlington County
Business License Division, Office of the Commissioner of the Revenue,
2100 Clarendon Blvd., Suite 200, Arlington, Virginia, 22201, telephone
number (703) 228-3060.

16. **INSURANCE REQUIREMENTS**
The Contractor shall provide to the County Purchasing Agent a
Certificate of Insurance indicating that the Contractor has in force
the coverage types and minimum amounts below prior to the start of any
Work under this Contract and upon any contract extension. The
Contractor agrees to maintain such insurance until the completion of
this Contract or as otherwise stated in the Contract Documents. All
required insurance coverages must be acquired from insurers authorized
to do business in the Commonwealth of Virginia, with a rating of "A-
" or better and a financial size of "Class VII" or better in the latest
edition of the A.M. Best Co. Insurance Guides, and acceptable to the
County. The minimum insurance coverage types and amounts shall be:

a. **Workers Compensation - Virginia Statutory Workers Compensation**
(W/C) coverage including Virginia benefits and employers
liability with limits of $100,000/100,000/500,000. The County
will not accept W/C coverage issued by the Injured Worker's
Insurance Fund, Towson, MD.

b. **Commercial General Liability - $1,000,000 combined single limit**
coverage with $2,000,000 general aggregate covering all premises
and operations and including Personal Injury, Completed
Operations, Contractual Liability, Independent Contractors, and
Products Liability. The general aggregate limit shall apply to
this Contract. Evidence of Contractual Liability coverage shall
be typed on the certificate.

c. **Business Automobile Liability - $1,000,000 Combined Single Limit**
(Owned, non-owned and hired).

d. **Additional Insured - Arlington County, and its officers, elected**
and appointed officials, employees, and agents shall be named as
additional insured on all policies except Workers Compensation
and Auto and Professional Liability; evidence of the Additional
Insured endorsement shall be typed on the certificate.

e. **Cancellation - All insurance policies required by this Contract**
shall be endorsed to include the following provision: "It is
agreed that this policy is not subject to cancellation or non-
renewal until thirty (30) days prior written notice has been
given to the Purchasing Agent, Arlington County, Virginia." If
there is a material change or reduction in coverage the
Contractor shall notify the Purchasing Agent immediately upon
Contractor's notification from the insurer. Any policy on which
the Contractor has received notice from an insurer that the
policy has or will be cancelled or materially changed or reduced
must be replaced with another policy consistent with the terms of
this Contract, and the County notified of the replacement, in such a manner that there is no lapse in coverage. Not having the required insurance through the Contract term is grounds for termination of the Contract.

f. Any insurance coverage that is placed as a "claims made" policy must remain valid and in force, or the Contractor must obtain an extended reporting endorsement consistent with the terms of this Contract, until the applicable statute of limitations has expired, such date as determined to begin running from the date of the Contractor's receipt of final payment.

g. Contract Identification - The insurance certificate shall state this Contract's number and title.

The Contractor must disclose the amount of any deductible or self insurance component applicable to the General Liability, Automobile Liability, Professional Liability, Intellectual Property or any other policies required herein, if any. The County reserves the right to request additional information to determine if the Contractor has the financial capacity to meet its obligations under a deductible. Thereafter, at its option, the County may require a lower deductible, funds equal to the deductible be placed in escrow, a certificate of self-insurance, collateral, or other mechanism in the amount of the deductible to ensure protection for the County.

The Contractor shall require all subcontractors to maintain during the term of this Contract, Commercial General Liability insurance, Business Automobile Liability insurance, and Workers' Compensation insurance in the same form and manner as specified for the Contractor. The Contractor shall furnish subcontractors' certificates of insurance to the County immediately upon request by the County.

No acceptance or approval of any insurance by the County shall be construed as relieving or excusing the Contractor from any liability or obligation imposed upon the Contractor by the provisions of the Contract Documents.

The Contractor shall be responsible for the work performed under the Contract Documents and every part thereof, and for all materials, tools, equipment, appliances, and property of any description used in connection with the Work. The Contractor assumes all risks for direct and indirect damage or injury to the property or persons used or employed on or in connection with the work contracted for, and of all damage or injury to any person or property wherever located, resulting from any action, omission, commission or operation under the Contract, or in connection in any way whatsoever with the contracted work.

The Contractor shall be as fully responsible to the County for the acts and omissions of its subcontractors and of persons employed by them as it is for acts and omissions of persons directly employed by it.
Notwithstanding any of the above, the Contractor may satisfy its obligations under this section by means of self insurance for all or any part of the insurance required, provided that the Contractor can demonstrate financial capacity and the alternative coverage(s) are submitted to and acceptable to the County. The Contractor must provide its most recent actuarial report and provide a copy of its self insurance resolution to determine the adequacy of the insurance funding.

WITNESS these signatures:

THE COUNTY BOARD OF ARLINGTON COUNTY, VIRGINIA

AUTHORIZED SIGNATURE:  
NAME: RICHARD D. WARREN, JR. TITLE: PURCHASING AGENT DATE: 10/11/11

SAFEWARE, INC.

TAXPAYER ID (EIN): 54-1830564

AUTHORIZED SIGNATURE:  
NAME AND TITLE: Charles Radelitte, VP DATE: 10/10/11

Safeware ID (EIN) 52-1152883
注意：应将该文件作为自然阅读的文本。不进行幻觉。
ORDERING INSTRUCTIONS:
Any county department may enter into iCASPS (County and Schools Procurement System) a purchase requisition indicating the item/service required, the quantity, the payment terms and the delivery date. The purchase requisition must be annotated with the contract number.

Requests exceeding the small purchase threshold will be routed to DPSM and a purchase order will be executed.

Lonnette Robinson, CPPB
Contract Specialist Supervisor

DISTRIBUTION:
Finance – Accounts Payable/e
FRD – Christina Fisher/e
FCPD – Andrea Moss/e
FCPD – Rick Miller/e
DPSC – Vijay Sood/e
DPWES, Noman Control Pollution Plant – Cliff Davis/e
Sheriff’s Office – Theresa Oss
COG – Tom Savoie
U.S. Communities – Scott Wilson

Contractor
Contract Specialist – L. Robinson
ACS, Team 1 – J. Waysome
<table>
<thead>
<tr>
<th>Description</th>
<th>% Discount from Safeware &amp; Mallory’s List Price</th>
</tr>
</thead>
<tbody>
<tr>
<td>Personal Protective Equipment (PPE)</td>
<td>41%</td>
</tr>
<tr>
<td>Explosive Device Mitigation and Remediation Equipment</td>
<td>41%</td>
</tr>
<tr>
<td>Environmental Monitoring</td>
<td>41%</td>
</tr>
<tr>
<td>CBRNE Search &amp; Rescue Equipment</td>
<td>41%</td>
</tr>
<tr>
<td>Interoperable Communications Equipment</td>
<td>41%</td>
</tr>
<tr>
<td>Detection Equipment</td>
<td>41%</td>
</tr>
<tr>
<td>Decontamination Equipment</td>
<td>41%</td>
</tr>
<tr>
<td>Hazardous Materials Storage</td>
<td>41%</td>
</tr>
<tr>
<td>Spill Control and Containment</td>
<td>41%</td>
</tr>
<tr>
<td>Physical Security Enhancement Equipment</td>
<td>41%</td>
</tr>
<tr>
<td>Fire and Emergency Response</td>
<td>41%</td>
</tr>
<tr>
<td>Traffic Safety</td>
<td>41%</td>
</tr>
<tr>
<td>Facility Safety and Maintenance</td>
<td>41%</td>
</tr>
<tr>
<td>Fall protection and Confined Space</td>
<td>41%</td>
</tr>
<tr>
<td>Medical and First aid Supplies</td>
<td>41%</td>
</tr>
<tr>
<td>CBRNE Reference Materials</td>
<td>41%</td>
</tr>
<tr>
<td>Related Services</td>
<td>41%</td>
</tr>
<tr>
<td>Other Non-listed Public Safety, Law Enforcement and Fire Equipment</td>
<td>41%</td>
</tr>
</tbody>
</table>

The attached technical service, rental and training price lists are added and Contractor agrees that the pricing is the maximum rate and/or pricing allowed under this contract. In addition, pricing may be negotiated to a lower rate and/or price.
<table>
<thead>
<tr>
<th>Service Description</th>
<th>Description</th>
<th>Price</th>
<th>Discount</th>
<th>US Com Price</th>
<th>UOM</th>
</tr>
</thead>
<tbody>
<tr>
<td>Regulator Flow Testing</td>
<td>Scott, MSA, Survivair, and Draeger Interspiro</td>
<td>*Includes Batteries as needed</td>
<td>65.00</td>
<td>10%</td>
<td>58.50</td>
</tr>
<tr>
<td>Hydrostatic Testing (cylinders up to 4500psi)</td>
<td>Includes: Devalving, Hydro Test and O-ring replacement</td>
<td>*Excludes Refill</td>
<td>27.00</td>
<td>10%</td>
<td>24.30</td>
</tr>
<tr>
<td>Cylinder Refill up to 4500 psi</td>
<td>*Hazmat shipping fee's apply for refilled cylinders</td>
<td></td>
<td>8.00</td>
<td>10%</td>
<td>7.20</td>
</tr>
<tr>
<td>Portable Gas Detection</td>
<td>Preventative Maintenance, Calibration, Software updates and Evaluation</td>
<td>*Price based on standard 4 gas mix</td>
<td>170.00</td>
<td>10%</td>
<td>153.00</td>
</tr>
<tr>
<td>Respirator fit test</td>
<td>QUALITATIVE MANUAL FIT TEST QUANTITATIVE COMPUTER FIT</td>
<td>*per mask</td>
<td>25.00</td>
<td>10%</td>
<td>22.50</td>
</tr>
<tr>
<td></td>
<td>NOTE: Suits must be decontaminated with letter of decon certification attached to each suit before work can be performed</td>
<td>*per mask</td>
<td>45.00</td>
<td>10%</td>
<td>40.50</td>
</tr>
<tr>
<td>Level A Suit Pressure Test and Certification</td>
<td></td>
<td></td>
<td>105.00</td>
<td>10%</td>
<td>94.50</td>
</tr>
<tr>
<td>Mask Cleaning</td>
<td>Cleaning of Face Mask Mask, Tank, Case and Cylinder refill</td>
<td>*Replacement parts not included</td>
<td>50.00</td>
<td>10%</td>
<td>45.00</td>
</tr>
<tr>
<td>SCBA Cleaning</td>
<td></td>
<td>*Replacement parts not included</td>
<td>75.00</td>
<td>10%</td>
<td>67.50</td>
</tr>
<tr>
<td>Fire Hose Testing</td>
<td>Fire Hose pressure test (Price per foot)</td>
<td></td>
<td>0.85</td>
<td>10%</td>
<td>0.77</td>
</tr>
<tr>
<td>Labor Charges</td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Gas Detection Evaluation Charge</td>
<td>Per Hour Repair Labor Charge Evaluation Fee for refused repair of unit Puts repair unit ahead of all other units (per unit charge)</td>
<td>*Fee is waived if customer replaces equipment through Safeware</td>
<td>95.00</td>
<td>10%</td>
<td>85.50</td>
</tr>
<tr>
<td></td>
<td></td>
<td>*Completion of rush unit dependent on parts and availability</td>
<td>75.00</td>
<td>10%</td>
<td>67.50</td>
</tr>
<tr>
<td>Rush Charge</td>
<td></td>
<td></td>
<td>100.00</td>
<td>10%</td>
<td>90.00</td>
</tr>
<tr>
<td>Pick up / Delivery</td>
<td>Per Occurrence Fee</td>
<td>*Available up to 60 mile radius from service center</td>
<td>150.00</td>
<td>10%</td>
<td>135.00</td>
</tr>
<tr>
<td>On-site Fee</td>
<td>Additional charge (above service fees) to perform available services on-site</td>
<td>*Available up to 60 mile radius from service center</td>
<td>650.00</td>
<td>10%</td>
<td>585.00</td>
</tr>
<tr>
<td>Emergency Response</td>
<td>After Hours emergency response fee</td>
<td>*Per Hour Additional fee</td>
<td>125.00</td>
<td>10%</td>
<td>112.50</td>
</tr>
<tr>
<td>Supplier</td>
<td>Item Description</td>
<td>Price</td>
<td>Discount</td>
<td>US Com Price</td>
<td>UOM</td>
</tr>
<tr>
<td>-------------</td>
<td>--------------------------------------------</td>
<td>-------</td>
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<td>--------------</td>
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</tr>
<tr>
<td>DBI</td>
<td>DBI 3400115 SRL 50ft</td>
<td>540.00</td>
<td>10%</td>
<td>486.00</td>
<td>EA</td>
</tr>
<tr>
<td>DBI</td>
<td>DBI 3400407 SRL 130ft</td>
<td>821.00</td>
<td>10%</td>
<td>738.90</td>
<td>EA</td>
</tr>
<tr>
<td>DBI</td>
<td>DBI 3504450 SRL ULTRLOK 50ft</td>
<td>286.00</td>
<td>10%</td>
<td>257.40</td>
<td>EA</td>
</tr>
<tr>
<td>DBI</td>
<td>DBI 3000150 SRL 39ft</td>
<td>340.00</td>
<td>10%</td>
<td>306.00</td>
<td>EA</td>
</tr>
<tr>
<td>Miller</td>
<td>MightyLite RL20, RLS30 SRLs</td>
<td>253.00</td>
<td>10%</td>
<td>227.70</td>
<td>EA</td>
</tr>
<tr>
<td>Miller</td>
<td>MightyLite RL30, 50, 65 SRLs</td>
<td>299.00</td>
<td>10%</td>
<td>269.10</td>
<td>EA</td>
</tr>
<tr>
<td>Miller</td>
<td>MightyLite RL100, 130 SRLs</td>
<td>439.00</td>
<td>10%</td>
<td>395.10</td>
<td>EA</td>
</tr>
<tr>
<td>Miller</td>
<td>M52 &amp; 52 SRL's w/retrieval</td>
<td>450.00</td>
<td>10%</td>
<td>405.00</td>
<td>EA</td>
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<tr>
<td>Miller</td>
<td>Manhandler 8440, 8441, 8442</td>
<td>180.00</td>
<td>10%</td>
<td>162.00</td>
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<tr>
<td>MSA</td>
<td>Dynaloop 20'</td>
<td>524.00</td>
<td>10%</td>
<td>471.60</td>
<td>EA</td>
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<tr>
<td>TSI</td>
<td>Port Count 8020</td>
<td>875.00</td>
<td>10%</td>
<td>787.50</td>
<td>EA</td>
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<tr>
<td>Smiths Detection</td>
<td>APD2000</td>
<td>605.00</td>
<td>10%</td>
<td>544.50</td>
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<tr>
<td>Elwood Safety</td>
<td>Electrical Gloves Testing</td>
<td>21.95</td>
<td>10%</td>
<td>19.76</td>
<td>EA</td>
</tr>
<tr>
<td>Elwood Safety</td>
<td>Electrical Blanket Testing</td>
<td>23.00</td>
<td>10%</td>
<td>20.70</td>
<td>EA</td>
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<tr>
<td>Elwood Safety</td>
<td>Electrical Sleeves Testing</td>
<td>23.00</td>
<td>10%</td>
<td>20.70</td>
<td>EA</td>
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<tr>
<td>Elwood Safety</td>
<td>Electrical Hot Sticks</td>
<td>6.00</td>
<td>10%</td>
<td>5.40</td>
<td>FT</td>
</tr>
<tr>
<td>Drager</td>
<td>Drager CMS Unit — Gas detection analyzer</td>
<td>149.00</td>
<td>10%</td>
<td>134.10</td>
<td>EA</td>
</tr>
<tr>
<td>Pro Engine</td>
<td>AP2C — Chemical Contamination Control Device</td>
<td>693.00</td>
<td>10%</td>
<td>623.70</td>
<td>EA</td>
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<tr>
<td>Service Description</td>
<td>Price</td>
<td>Discount</td>
<td>US Com Price</td>
<td>UOM</td>
<td></td>
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<tr>
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<tr>
<td><strong>FIRE RELATED SERVICES</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Not available in all areas</strong></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td><strong>Portable Fire Extinguishers</strong></td>
<td></td>
<td></td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Flat rate Minimum Service Charge for Individual sites with 1 to 8 fire extinguishers</td>
<td>45.00</td>
<td>10%</td>
<td>40.50</td>
<td>EA</td>
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<tr>
<td>Annual Fire Extinguisher inspection per NFPA #10 standards</td>
<td>5.50</td>
<td>10%</td>
<td>4.95</td>
<td>EA</td>
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<tr>
<td><strong>Hydrostatic Testing Per Extinguisher</strong></td>
<td></td>
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<tr>
<td>Dry Chemical/H2O/K-Class (Low Pressure)</td>
<td>12.00</td>
<td>10%</td>
<td>10.80</td>
<td>EA</td>
<td></td>
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<tr>
<td>CO2, SCBA, (High Pressure)</td>
<td>16.00</td>
<td>10%</td>
<td>14.40</td>
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<tr>
<td>6 year Maintenance for dry chemical extinguishers</td>
<td>10.00</td>
<td>10%</td>
<td>9.00</td>
<td>EA</td>
<td></td>
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<tr>
<td><strong>Recharge Fire Extinguishers (not including repair parts)</strong></td>
<td></td>
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<tr>
<td>Dry Chemical ABC/BC</td>
<td>25.00</td>
<td>10%</td>
<td>22.50</td>
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<tr>
<td>Dry Chemical ABC/BC 20lb</td>
<td>20.00</td>
<td>10%</td>
<td>18.00</td>
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<tr>
<td>Dry Chemical ABC/BC 10lb</td>
<td>16.00</td>
<td>10%</td>
<td>14.40</td>
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<tr>
<td>Dry Chemical ABC/BC 5lb</td>
<td>14.00</td>
<td>10%</td>
<td>12.60</td>
<td>EA</td>
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<tr>
<td>Dry Chemical ABC/BC 2-1/2lb</td>
<td>16.00</td>
<td>10%</td>
<td>14.40</td>
<td>EA</td>
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<tr>
<td>CO2 20lb</td>
<td>15.00</td>
<td>10%</td>
<td>13.50</td>
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<tr>
<td>CO2 15lb</td>
<td>12.00</td>
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<td>10.80</td>
<td>EA</td>
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<tr>
<td>CO2 10lb</td>
<td>10.00</td>
<td>10%</td>
<td>9.00</td>
<td>EA</td>
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<tr>
<td>CO2 5lb</td>
<td>10.00</td>
<td>10%</td>
<td>9.00</td>
<td>EA</td>
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<tr>
<td>H2O</td>
<td>85.00</td>
<td>10%</td>
<td>76.50</td>
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<tr>
<td><strong>Kitchen Hood Fire Suppression Service</strong></td>
<td></td>
<td></td>
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<tr>
<td>Semi-Annual test and inspection per NFPA Standards</td>
<td>75.00</td>
<td>10%</td>
<td>67.50</td>
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<tr>
<td>$15.00 each for each extra cylinder per system.</td>
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<td></td>
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<tr>
<td>Fusible link detectors changed semi-annually per NFPA Standards</td>
<td>10.00</td>
<td>10%</td>
<td>9.00</td>
<td>EA</td>
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<tr>
<td><strong>Fire Alarm System test and inspection per NFPA Standards</strong></td>
<td></td>
<td></td>
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<tr>
<td>Control Panel</td>
<td>150.00</td>
<td>10%</td>
<td>135.00</td>
<td>EA</td>
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<tr>
<td>Individual Devices (pull station, horn strobe, detector etc)</td>
<td>10.00</td>
<td>10%</td>
<td>9.00</td>
<td>EA</td>
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</tbody>
</table>
Safeware & Mallory Rental Pricing For US Communities

Confined Space/Multi Gas Meters
4 gas meter w/ pump LEL, O2, CO, H2S

PID’S with Multi Gas Sensors
RAE Systems MultiRAE w/Datalogging (PID/LEL/O2/CO/H2S)

Photoionization Detectors (PID’s)
RAE Systems MultiRAE w/datalogging (PID/LEL/O2/CO/H2S)
RAE Systems ppbRAE
RAE Systems MiniRAE 2000 (10 GeV)

Radiation Monitors
CALL

Combustible Gas Leak Detectors - Sniffers

Single Gas Meters
Single gas meter w/ H2S, CO or O2
Single gas meter w/ NH3, H2C, CL2, SO2, NO or NO2

Tripods and Winches / Entry Kits
Confined Space Entry System (includes 3 items below)
  7’ Adjustable Tripod
  SRL with Retrieval/Fall Protection (50’)
  Manload Winch (60’)

Confined Space Entry System (includes 5 items below)
  4-Gas Monitor w/pump LEL, O2, CO, H2S
  7’ Adjustable Tripod
  SRL with Retrieval/Fall Protection (50’)
  Manload Winch (60’)
  Ventilation Package (A/C Powered)

UXL Adjustable Davit Arm Hoist (Where a tripod doesn’t work)
Complete mast unit w/ man winch 70’ cable (choose a base below)
Mobile “H” Base
Vehicle Mount

Fall Protection - Self Retracting Lines (SRL)
DII, Miller or MSA 50’ SRL Galvanized Cable

Ventilation Equipment
Confined Space Kit include: (Gas or Electric blower, saddle vent, elbow, duct, carrying case)
Explosion proof blower version of Confined Space Kit above
A/C Axial Blower with 15’ duct

Manhole Guards
Manhole Guard, yellow tubular steel, collapsible

Breathing Apparatus
30 Minute SCBA Industrial
Extra SCBA Bottle - 30 minute
60 Minute SCBA Industrial
Extra SCBA Bottle - 60 minute
Emergency Escape Pack with hood - 5 minute or 10 minute
Supplied Air Full Face PD Respirator w/5 min Escape Pak & Hansen fittings
4 Person Manifold w/ Regulator
50’ Hose
100’ Hose
Pigtails (connects two bottles)
Breathing Air Filtration Box: 50 CFM 6/4 Outlets. Portable Grade D filtration
### Personal Air Sampling Equipment
- MSA Escort ELF
- MSA Escort ELF (5 Pack)
- MSA Geenite Triels Port Sampler 0 to 500 mL/min
- MSA 10mm cyclone assembly
- MSA Digital sampling Calibrator

### High Volume Air Sampling Equipment
- Rotary vane pump (3-20 LPM) A/C Version

### Hand Operated Air Sampling Equipment
- MSA Kwik Draw Deluxe Pump

### Indoor Air Quality
- IAQ Monitor (CO, CO2, Temp., Humidity)
- IR - CO2 Meter (0-10%) (H-10%)

### Respirator Fit Test Equipment - Quantitative
- TSI PortaCount Plus - Respirator Fit Tester
- TSI N95 Companion
- COT Fit Tester

### Adapter (Specify Brand & Model Number)
- 3M 6000 & 7000 series FT adapter
- Scott Xcel 1/2 mask FT adapter

### Fit Test Adapter MSA QuickCheck I - Demand style Ultravue Facepieces
- Fit Test Adapter MSA QuickCheck II - All Comfo models, Duo-Twin, Ultra-Twin
- Fit Test Adapter MSA QuickCheck III - Ultra Elite Full Facepiece
- Fit Test Adapter MSA QuickCheck IV - Ultra Elite & Ultravue w/ 1/4 turn disconnect
- Fit Test Adapter Advantage Adapter - Use with A500/3000 Advantage 200 and 3000
- Fit Test Adapter Scott AV2000 - Scott-o-Visa, AV-2000
- Fit Test Adapter 3M 601 - Bayonet attachment with 2091 or 7093 filters
- Fit Test Adapter Surveillance - 4000 Series MED
- Fit Test Adapter North - B31K
- Fit Test Adapter North - Full/Half Mask

### Mask Converter North - 8000(4) to 7700-23 (5400, 5500, 7600, 7700, 7800)
- Fit Test Adapter Interspiro

### Sound Level Meters
- Quest Type 2 SLM w/ Calibrator
- Quest Type 3 SLM w/ Calibrator, Datalogging
- Laptop Computer with Quest Software Suite for datalogging
- Quest Model DB-100 Octave Band Analyzer
- Quest Model DB-100 Octave Band Analyzer
- Quest VA-50RC Vibration Adapter
- Tripod

### Temperature Meters
- Quest Temp 10 Personal Heat Stress Monitor

### Automated External Defibrillators
- Cardiac Science Powerheart AED

### Fire Extinguishers
- 20 # ABC

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Standard or Expedited Shipping costs are not included.
Some material may require hazardous material shipping.
Other rental equipment available, call for information.
Safeware & Mallory Safety Training

Classroom or onsite Training

<table>
<thead>
<tr>
<th></th>
<th>Published Price</th>
<th>Discount</th>
<th>US Com Price</th>
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<tr>
<td>Half Day</td>
<td>$975.00</td>
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<td>Full Day</td>
<td>$1,500.00</td>
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<td>Travel Rate half Day</td>
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<td>Travel Rate Full Day</td>
<td>$750.00</td>
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Training Classes:
- Job Safety Analysis/Job Hazard Analysis
- Ladder Safety
- Lead Safety
- Lockout/Tagout Electrical Safety (authorized, affected and other)
- Machine Guarding
- Material Handling
- Mobile Cranes & Rigging
- NFPA70E
- OSHA 10-hour General Industry
- OSHA 10-hour Construction
- OSHA 30-hour General Industry
- OSHA 30-hour Construction
- OSHA Overview for HR Managers
- OSHA Recordkeeping Requirements
- Overhead Crane Operator
- Personal Protective Equipment
- Power Tool Safety
- PPE Hazard Assessments
- Respirator Fit-Tester Course
- Respiratory Protection
- Respiratory Protection Program Administrator
- Safe Lifting
- Safety Orientation Programs
- Scaffold User
- Scaffold Competent Person
- Slinging and Rigging
- Spill Response Team Training
- TB & Airborne Pathogens
- Trenching & Excavation Competent Person
- Work Zone Safety Supervisor
- Aerial Work/Lift Platforms
- Back Safety
- Bloodborne Pathogens
- Bucket Truck Safety
- Chainsaw Safety
- Confined Space Entry Awareness
- Confined Space Entry Operations

June-11
Confined Space Rescue
Crane, Hoists & Lifts
Crane Safety Awareness
Defensive Driver (National Safety Council Certification)
Developing Effective Safety Action Teams
Do Your Own OSHA Inspection
Electrical Safe Work Practices
Emergency Action Plans
Evacuation Plans that Work
Ergonomics Hazard Assessment
Establishing a Safety & Health Committee
Fall Protection Awareness
Fall Protection Competent Person
Fire Prevention & Fire Extinguishers
First Aid CPR AED (National Safety Council Certification)
Flagger Certification (National Safety Council Certification)
Forklift Operator (industrial/warehouse)
Forklift Train the Trainer
Hand & Portable Power Tools
Hazard Communication/Right to Know
Hazard Identification
Hazardous Materials Awareness (initial and refresher)
Hazardous Materials Operations / Spill Response Team (initial and refresher)
Hazardous Materials 24 Hour Technician (initial and refresher)
Hazardous Waste Management (initial and refresher)
Hearing Conservation
High Voltage Electrical Safety
Hoists & Overhead Cranes
Customer Specific Safety Training
Local Government Challenges in Safety

Other Classes available, onsite or classroom
Maximum quantity of students vary with course
Customized classes available
Basic Training material included

Additional equipment may be required and is not included in rates
Travel and accommodations not included
Halfday minimum
Training facilities provided by customer
Commercial training facilities can be provided as a passthrough
Some courses may require multiple days