NOTICE OF RENEWAL OF CONTRACT

TO: ROCK HARD EXCAVATING, INC.
    1202 MONROE ST.
    HERNDON, VA 20170

DATE ISSUED: February 24, 2015
CONTRACT NUMBER: 581-12
CONTRACT TITLE: DES - SNOW REMOVAL; DRIVeways, PARKING LOTS, SIDEWALKS

THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The contract term covered by this Notice of Award is effective NOVEMBER 1, 2014 and expires on OCTOBER 31, 2015.

This is the FOURTH year award notice of a possible FIVE year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 581-12 and the bid of the Contractor.

CONTRACT PRICING:

REFER TO EXHIBIT A FOR ADJUSTED PRICING
2.0% PRICE INCREASE FOR EXTENSION OPTIONS BASED ON APRIL CPI-U.

ATTACHMENTS:

EXHIBIT A "REVISED PRICING FOR 2014-2015 RENEWAL PERIOD"

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: MARIE SHEPHARD
VENDOR PAYMENT TERMS: NET 30 DAYS
TAX ID NUMBER (EIN/SSN): 54-1335297
COUNTY CONTACT: JAMES MENDITTO

TELEPHONE NO.: 703-742-5444
EMAIL ADDRESS: SHEPARDKM@GMAIL.COM
TELEPHONE NO.: 703-228-4451
EMAIL ADDRESS: JMENDI@ARLINGTONVA.US

CONTRACT AUTHORIZATION

[Signature]
RICHARD D. WARREN, JR., CPP
COUNTY PURCHASING AGENT

DISTRIBUTION

VENDOR: 1
BID FOLDER: 1
EXHIBIT A  
ADJUSTED CONTRACT PRICING FOR 2014-2015

FOR PROVIDING SNOW REMOVAL SERVICES PERFORMED BETWEEN NOVEMBER 1, 2014 AND OCTOBER 31, 2015 PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF CONTRACT 581-12:

<table>
<thead>
<tr>
<th>SNOW REMOVAL</th>
<th>HOURLY RATES</th>
</tr>
</thead>
<tbody>
<tr>
<td>1. Pick-up w/plow and/or spreader</td>
<td>$76.31/HR.</td>
</tr>
<tr>
<td>2. Flatbed w/plow and/or spreader</td>
<td>$76.31/HR.</td>
</tr>
<tr>
<td>3. Backhoe</td>
<td>$91.70/HR.</td>
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<tr>
<td>4. Wheel Loader</td>
<td>$112.30/HR.</td>
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<tr>
<td>5. Bobcat</td>
<td>$86.60/HR.</td>
</tr>
<tr>
<td>6. Sidewalk Clearing</td>
<td>$36.00/HR.</td>
</tr>
<tr>
<td>7. Dump Truck</td>
<td>$101.00/HR.</td>
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<tr>
<td>7. Sand Combined w/ other melting materials</td>
<td>1-ton Truckload</td>
</tr>
<tr>
<td></td>
<td>$122.71/TON</td>
</tr>
</tbody>
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