ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF AWARD OF CONTRACT

TO: TEREX SERVICES
7130 GOLDEN RING ROAD BAY 120
BALTIMORE, MD 21221

DATE ISSUED: OCTOBER 28, 2013
CURRENT CONTRACT NO: 534-14
CRANE INSPECTION SERVICES

PRIOR CONTRACT NO: 39-10

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract in accordance with the response submitted by you on SEPTEMBER 5, 2013. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on AUGUST 31, 2018.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 534-14 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:

1) REFER TO BID FORM ATTACHED

2) PRICING FIRM FOR CONTRACT TERM

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: DOUG MEYERS
EMAIL: DOUG.MEYERS@TEREX.COM
COUNTY CONTACT: ANH THAI
EMAIL: ATHAI@ARLINGTONVA.US

TELEPHONE NO.: 443-520-5250
TELEPHONE NO.: 703-228-6859

CONTRACT AUTHORIZATION

[Signature]
Date: 10/28/13

Delphine Lambert
Buyer

DISTRIBUTION

VENDOR: 1
BID FOLDER: 2
ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 534-14

BID FORM
PAGE 1 OF 7

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID
CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM
SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY
OF THE SIGNED ORIGINAL).

BIDS WILL BE OPENED AT 2:00 P.M., ON SEPTEMBER 5, 2013

FOR PROVIDING INSPECTION, CERTIFICATION AND REPAIR OF VARIOUS MATERIAL
HANDLING EQUIPMENT PER THE TERMS, CONDITIONS AND SPECIFICATIONS OF THIS
SOLICITATION:

A. INSPECTION COST LIST

<table>
<thead>
<tr>
<th>EQUIPMENT TYPE</th>
<th>ANNUAL INSPECTION/TESTING</th>
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<tbody>
<tr>
<td></td>
<td>COST PER UNIT</td>
</tr>
<tr>
<td>1. BRIDGE CRANES</td>
<td>$ 183.00 EA</td>
</tr>
<tr>
<td>2. MONORAIL</td>
<td>$ 183.00 EA</td>
</tr>
<tr>
<td>3. GANTRY</td>
<td>$ 183.00 EA</td>
</tr>
<tr>
<td>4. JIB CRANES</td>
<td>$ 183.00 EA</td>
</tr>
<tr>
<td>5. VEHICLE CRANES</td>
<td>$ 183.00 EA</td>
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<tr>
<td>6. PORTABLE CHAIN HOIST</td>
<td>$ 183.00 EA</td>
</tr>
<tr>
<td>7. MOBILE MANUAL LIFTING DEVICES</td>
<td>$ 183.00 EA</td>
</tr>
</tbody>
</table>

*MOBILE MANUAL LIFTING DEVICES (ENGINE LIFT, OR HYDRAULIC LIFT TABLE)

REFER TO SCHEDULE A FOR A LIST OF EXISTING EQUIPMENT.

B. LABOR COST PER HOUR FOR OTHER THAN INSPECTION/TESTING, EMERGENCY SERVICE
OR REPAIRS

<table>
<thead>
<tr>
<th>LABOR</th>
<th>COST PER HOUR</th>
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</thead>
<tbody>
<tr>
<td>CERTIFIED TECHNICIAN</td>
<td>$ 77.00</td>
</tr>
<tr>
<td>HELPER/APPRENTICE</td>
<td>$ N/A</td>
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</table>

43
534-14
CERTIFIED TECHNICIAN OVERTIME RATE $115.00 PER HOUR

HELPERS/APPRENTICE OVERTIME RATE $N/A PER HOUR

Overtime shall be defined as those hours worked which are worked by an employee in excess of eight hours per day or forty (40) hours worked in one (1) week. Overtime shall be pre-approved by the County Project Officer.

C. PARTS SHALL BE PROVIDED TO THE COUNTY AT COST.

D. BIDDERS SHALL PROVIDE INFORMATION LISTED UNDER THE "SUBMISSION REQUIREMENTS" PARAGRAPH IN SECTION II "SCOPE OF SERVICES".

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH SHALL INCLUDE ALL AMENDMENTS THERETO, is the hard copy of the documents available from the Office of the Purchasing Agent.

An electronic copy of the solicitation documents provided at the County Purchasing Agent's website (http://www.arlingtonva.us/purchasing) is subject to an important disclaimer which must be acknowledged online before the documents can be downloaded.

Each bidder is responsible for determining the accuracy and completeness of ALL solicitation documents they receive, including documents obtained from the County by either of the methods described above, and documents obtained from all other sources.

BIDDER NAME: Terry Servicer
TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by an bidder in connection with a procurement transaction shall not be subject to public disclosure under the Virginia Freedom of Information Act. However, Section 4-111 of the Arlington County Purchasing Resolution states that the bidder must invoke the protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

(✓) No, the bid I have submitted does not contain any trade secrets and/or proprietary information.

(   ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

State the specific reason(s) why protection is necessary:

________________________________________________________________________
________________________________________________________________________
________________________________________________________________________

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: Terey Services
CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES
Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

Doug Meyers
Terex Services
7130 Golden Ring Rd., Bay 120
Baltimore, MD 21221

THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE

Douglas Meyers

PRINT NAME AND TITLE

Douglas Meyers, Territory Sales Manager

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED):
Doug Meyers

TITLE:
TSM

E-MAIL ADDRESS:
doug.meyers@terex.com

TEL. NO.:
443-520-5250
**BID FORM, PAGE 5 OF 7**

<table>
<thead>
<tr>
<th>SUBMITTED BY: (LEGAL NAME OF ENTITY)</th>
<th>Teray Services</th>
</tr>
</thead>
<tbody>
<tr>
<td>ADDRESS:</td>
<td>7130 Golden Ring Rd Bay 120</td>
</tr>
<tr>
<td>CITY/STATE/ZIP:</td>
<td>Baltimore, MD 21221</td>
</tr>
<tr>
<td>TELEPHONE NO:</td>
<td>410-687-6733</td>
</tr>
<tr>
<td>FACSIMILE NO.:</td>
<td>410-687-0830</td>
</tr>
<tr>
<td>VA. CONTRACTOR LICENSE #:</td>
<td>0705056290</td>
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</table>

THIS FIRM IS A: √ CORPORATION, ___ GENERAL PARTNERSHIP, ___ LIMITED PARTNERSHIP, ___ UNINCORPORATED ASSOCIATION, ___ LIMITED LIABILITY COMPANY, ___ SOLE PROPRIETORSHIP

| IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA? | Yes |

IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:

ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED

IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION? | No |

BIDDER STATUS: MINORITY OWNED: | | WOMAN OWNED: | | NEITHER: √
Rider Clause

PERTAINING TO THE USE OF CONTRACT(S) BY MEMBERS OF THE METROPOLITAN
WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE

A. If authorized by the bidder(s), resultant contract(s) will be
extended to any or all of the listed members as designated by the bidder
to purchase at contract prices in accordance with contract terms.

B. Any member utilizing such contract(s) will place its own order(s)
directly with the successful contractor. There shall be no obligation on
the part of any participating member to utilize the contract(s).

C. A negative reply will not adversely affect consideration of a
bidder’s bid/proposal.

D. It is the awarded vendor's responsibility to notify the members
shown below of the availability of the Contract(s).

E. Each participating jurisdiction has the option of executing a
separate contract with the awardee. Contracts entered into with a
participating jurisdiction may contain general terms and conditions
unique to that jurisdiction including, by way of illustration and not
limitation, clauses covering minority participation, non-discrimination,
indemnification, naming the jurisdiction as an additional insured under
any required Comprehensive General Liability policies, and venue. If,
when preparing such a contract, the general terms and conditions of a
jurisdiction are unacceptable to the awardee, the awardee may withdraw
its extension of the award to that jurisdiction.

F. The issuing jurisdiction shall not be held liable for any costs
or damages incurred by another jurisdiction as a result of any award
extended to that jurisdiction by the awardee.

Continued on next page
<table>
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<tr>
<th>YES/NO</th>
<th>JURISDICTION</th>
<th>BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:</th>
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<td>✔</td>
<td>Alexandria, Virginia</td>
<td>✔ Metropolitan Washington</td>
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<td>✔</td>
<td>Alexandria Public Schools</td>
<td>✔ Metropolitan Washington</td>
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<td>✔</td>
<td>Alexandria Sanitation Authority</td>
<td>✔ Council of Governments</td>
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<tr>
<td>✔</td>
<td>Arlington County, Virginia</td>
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<td>Maryland-National Capital Park &amp; Planning Comm.</td>
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**BIDDER'S LEGAL NAME:**

Terry Services

**DATE OF BID:** 9-3-2013