NOTICE OF AWARD OF CONTRACT

TO: ENVIRONMENTAL MANAGEMENT SYSTEMS INC.  
1688 E. GUDE DR., SUITE 301  
ROCKVILLE, MD 20850  

DATE ISSUED: MARCH 14, 2011  
CURRENT REFERENCE NO: 43-11  
CONTRACT TITLE: FIRE/DHS - BIOHAZARD WASTE REMOVAL SVCS.  
PRIOR REFERENCE NO: N/A

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

Your firm is awarded the above referenced contract. The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on NOVEMBER 30, 2011.

This is the FIRST year award notice of a possible FIVE year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 43-11 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:

1) REFER TO CONTRACTOR’S BID FORM
2) PRICE ADJUSTMENTS FOR EXTENSION OPTIONS BASED ON AUGUST CPI-U.

ATTACHMENTS:

1) CONTRACTOR’S BID FORM
2) SPECIFICATIONS EXCERPT

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: VERONICA HUDAK  
VENDOR TEL. NO.: 301-309-0475  
VENDOR PAYMENT TERMS: NET 30 DAYS  
VENDOR FAX. NO.: 301-309-9052  
TAX IDENTIFICATION NUMBER (EIN/SSN): 52-1655377

EMAIL ADDRESS: vhudak@enviroexperts.net

COUNTY CONTACT: CATHY RAPAVALI  
COUNTY TEL. NO.: 703-228-5617

CONTRACT AUTHORIZATION  
3-14-11  
DATE

DISTRIBUTION  
VENDOR: 1  
BID FOLDER: 2
ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
INVITATION TO BID NO. 43-11

BID FORM PAGE 1 OF 3

SUBMIT TWO (2) FULLY-COMPLETED AND SIGNED BID FORMS TO THE OFFICE OF THE BID
CLERK, SUITE 511, 2100 CLARENDON BLVD., ARLINGTON, VIRGINIA, 22201 (ONE FORM
SHALL CONTAIN AN ORIGINAL LONGHAND SIGNATURE; THE OTHER SHALL BE A PHOTOCOPY
OF THE SIGNED ORIGINAL)

BIDS WILL BE OPENED AT 2:00 P.M., ON JANUARY 20, 2011

FOR PROVIDING BIOHAZARD (MEDICAL) WASTE REMOVAL SERVICES PER THE TERMS,
CONDITIONS AND SPECIFICATIONS OF THIS SOLICITATION:

The undersigned understands and acknowledges the following:

The official, true, and complete copy of the solicitation documents, WHICH
SHALL INCLUDE ALL AMENDMENTS THERETO, is the hard copy of the documents
available from the Office of the Purchasing Agent.

An electronic copy of the solicitation documents provided at the County
Purchasing Agent's website (http://www.arlingtonva.us/purchasing) is subject
to an important disclaimer which must be acknowledged online before the
documents can be downloaded.

Each bidder is responsible for determining the accuracy and completeness of
ALL solicitation documents they receive, including documents obtained from
the County by either of the methods described above, and documents obtained
from all other sources.

1. PROVISION OF COLLECTION,
TRANSPORTATION AND DISPOSAL
OF BIO-HAZARD WASTE: $ 24.00 PER BOX

2. COPIES OF CERTIFICATIONS REQUIRED FOR TRANSPORTATION AND DISPOSAL OF BIO-
HAZARD WASTE SHALL BE SUBMITTED WITH THE BID.

3. BIDDER TELEPHONE NUMBER INCLUDING AREA CODE FOR THE COUNTY TO REQUEST
SERVICE UNDER THIS CONTRACT AS REQUIRED ON PAGE 9: 301-309-0475

4. DID THE BIDDER SUBMIT DOCUMENTATION THAT ITS BURN BOXES AND BAG LINERS MEET
OR EXCEED THE REQUIREMENTS SET FORTH ON PAGE 9? YES X NO

TRADE SECRETS OR PROPRIETARY INFORMATION:
Trade secrets or proprietary information submitted by a bidder in connection
with a procurement transaction shall not be subject to public disclosure
under the Virginia Freedom of Information Act. However, Section 4-111 of the
Arlington County Purchasing Resolution states that the bidder must invoke the

ENVIRONMENTAL MANAGEMENT SERVICES, INC.

BIDDER NAME: ____________________________
BID FORM PAGE 2 OF 3

protection of this section prior to or upon submission of the data or other materials, and must identify the data or other materials to be protected and state the reasons why protection is necessary.

Please mark one:

( ) No, the bid I have submitted does not contain any trade secrets and/or proprietary information.

( X ) Yes, the bid I have submitted does contain trade secrets and/or proprietary information.

If Yes, you must clearly identify below the exact data or other materials to be protected and list all applicable page numbers of the bid containing such data or materials:

Bid form page 1 of 3 (specifically pricing)

____________________________________

____________________________________

____________________________________

State the specific reason(s) why protection is necessary:

proprietary pricing information

____________________________________

If you fail to identify the data or other materials to be protected and state the reasons why protection is necessary in the space provided above, you will not have invoked the protection of Section 4-111 of the Purchasing Resolution. Accordingly, effective upon the award of contract, the bid will be open for public inspection consistent with applicable law.

CERTIFICATION OF NON-COLLUSION: The undersigned certifies that this bid is not the result of, or affected by, any act of collusion with another person (as defined in the Code of Virginia § 59.1-68.6 et seq.), engaged in the same line of business or commerce; or any act of fraud punishable under the Virginia Governmental Frauds Act (Code of Virginia § 18.2-498.1 et seq.).

BIDDER NAME: ENVIRONMENTAL MANAGEMENT SERVICES, INC.
CONTACT PERSON AND MAILING ADDRESS FOR DELIVERY OF NOTICES
Provide the name and address of the person designated by the Bidder to receive notices and other communications (Refer to section headed Notices in the Contract Terms and Conditions of this solicitation for further details):

VERONICA HUDAK, ENVIRONMENTAL MANAGEMENT SERVICES, INC.
1688 E. GUDE DRIVE, SUITE 301, ROCKVILLE, MD 20850

THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED:

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE VERONICA HUDAK, DIR. BUSINESS DEV.

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED): VERONICA HUDAK TITLE: DIR. BUSINESS DEV.
E-MAIL ADDRESS: vhudak@enviroexperts.net
TEL. NO.: 301-309-0475

| SUBMITTED BY: (LEGAL NAME OF ENTITY) ENVIRONMENTAL MANAGEMENT SERVICES, INC. |
| ADDRESS: 1688 E. GUDE DRIVE, SUITE 301 |
| CITY/STATE/ZIP: ROCKVILLE, MD 20850 |
| TELEPHONE NO: 301-309-0475 FACSIMILE NO.: 301-309-9052 |
| TAX ID NUMBER (EIN/SSN): 52-1655377 VA. CONTRACTOR LICENSE #: N/A |

THIS FIRM IS A: • INSERT NAME OF STATE
X CORPORATION, ___ GENERAL PARTNERSHIP, ___ LIMITED PARTNERSHIP,
___ UNINCORPORATED ASSOCIATION, ___ LIMITED LIABILITY COMPANY,
___ SOLE PROPRIETORSHIP

IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA? X

IDENTIFICATION NO. ISSUED TO THE FIRM BY THE SCC:

ANY BIDDER EXEMPT FROM SCC AUTHORIZATION REQUIREMENT SHALL INCLUDE A STATEMENT WITH ITS BID WHY THEY ARE NOT REQUIRED TO BE SO AUTHORIZED

IS YOUR FIRM OR ANY OF ITS PRINCIPALS CURRENTLY DEBARRED FROM SUBMITTING BIDS TO ARLINGTON COUNTY, VIRGINIA, OR ANY OTHER STATE OR POLITICAL SUBDIVISION? NO

| BIDDER STATUS: MINORITY OWNED: X WOMAN OWNED: X NEITHER: |

11
Solicitation # 43-11
Metropolitan Washington Council of Governments Rider Clause

USE OF CONTRACT(S) BY MEMBERS COMPRISING THE METROPOLITAN WASHINGTON COUNCIL OF GOVERNMENTS PURCHASING OFFICERS' COMMITTEE.

A. If authorized by the bidder(s), resultant contract(s) will be extended to any or all of the listed members as designated by the bidder to purchase at contract prices in accordance with contract terms.

B. Any member utilizing such contract(s) will place its own order(s) directly with the successful contractor. There shall be no obligation on the part of any participating member to utilize the contract(s).

C. A negative reply will not adversely affect consideration of your bid/proposal.

D. It is the awarded vendor's responsibility to notify the members shown below of the availability of the Contract(s).

E. Each participating jurisdiction has the option of executing a separate contract with the awardee. Contracts entered into with a participating jurisdiction may contain general terms and conditions unique to that jurisdiction including, by way of illustration and not limitation, clauses covering minority participation, non-discrimination, indemnification, naming the jurisdiction as an additional insured under any required Comprehensive General Liability policies, and venue. If, when preparing such a contract, the general terms and conditions of a jurisdiction are unacceptable to the awardee, the awardee may withdraw its extension of the award to that jurisdiction.

F. The issuing jurisdiction shall not be held liable for any costs or damages incurred by another jurisdiction as a result of any award extended to that jurisdiction by the awardee.

### BIDDER'S AUTHORIZATION TO EXTEND CONTRACT:

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**Vendor Name:** ENVIRONMENTAL MANAGEMENT SERVICES, INC.
II. SCOPE OF SERVICES

1.0 Introduction

The County intends to award a contract for the provision of biohazard (medical) waste disposal services for up to a five (5) year period. The Contractor shall dispose of the biohazard waste collected or generated by the agencies and departments of Arlington County, Virginia, identified herein. The Contractor shall provide all material, labor and supplies necessary for collection of biohazard waste, and remove, transport and legally dispose of the biohazard waste collected under this contract.

2.0 Certification

Bidders shall submit with their Bid Form copies of EPA certification and any other certification required by federal, state or local agencies to transport and dispose of biohazard waste. Failure to submit this requirements is cause for Bid rejection.

3.0 Disposal Requirements

3.1 The Contractor shall provide manifesting documentation for each pick-up to include, but not be limited to, pick-up and of disposal.

3.2 The ownership of the biohazard waste shall be transferred to the Contractor at the time of pick up of the biohazard waste at the designated County pick-up site.

4.0 Pick-up Schedule

All pick-ups shall be on an as-needed basis. The Contractor shall pick up the biohazard waste within forty-eight (48) hours from notification by the County. Bidders shall identify a phone number for the County to call to request pick-ups on the Bid Form.

5.0 Collection Equipment

5.1 The Contractor shall provide the following equipment for each identified pick-up site:

1 each: burn box, 275 pound burst test approved, minimum 4.5 cubic foot size; and

1 each: 3 mil. thick red bag liner for burn box.

5.2 The Contractor shall, upon pick-up, replace the burn box and/or the burn box liner, as applicable.

5.3 Bidders shall submit documentation with their bids that the burn boxes and bag liners intended to be used under this contract meet or exceed the requirements set forth in 5.1 and 5.2 above.

6.0 Price

Bidders shall provide on the Bid Form a unit price "per box" picked up at the site. The unit price shall include all charges for collection, transportation, disposal, replacement of burn boxes, and any other work
required for the disposal of bio-hazard waste contained inside of the burn box at the designated collection sites, including the provision or replacement of collection equipment identified above. The price shall be firm for the first year of the contract term. Prices for the subsequent contract years may be modified as specified elsewhere in this solicitation.

7.0 Participating County Agencies

The following County agencies are expected to use the services of the Contractor. Each agency will issue a separate blanket Purchase Order covering their estimated need.

7.1 Arlington County Fire Department

Proposed pick-up sites:

Station 1 - 500 South Glebe Road
Station 2 - 4805 Wilson Boulevard
Station 3 - 3900 Lee Highway
Station 4 - 3121 10th Street, North
Station 5 - 1750 South Hayes Street
Station 6 - 6950 Little Falls Road
Station 7 - 3116 South Abingdon Street
Station 8 - 4845 Lee Highway
Station 9 - 1900 South Walter Reed Drive
Station 10 - 1559 Wilson Boulevard
Training Academy - 2800 South Taylor Street

7.2 Arlington County Department of Human Services

Proposed pick-up sites:

a. Fenwick Center Laboratory - 800 South Walter Reed Drive
b. Sequoia Laboratory - 2100 Washington Boulevard

7.3 Arlington County Police Department

Proposed pick-up site:

2100 15th Street, North

7.4 Arlington County Human Resources Department

Proposed pick-up site:

2100 Clarendon Boulevard

8.0 Award

The award will be made to the lowest responsive and responsible bidder for the unit price "per box".