NOTICE OF AWARD OF CONTRACT

TO: SHEEHY FORD OF LINCOLN
    MERCURY OF RICHMOND
    10601 MIDLOTHIAN TURNPIKE
    RICHMOND, VA 23235

DATE ISSUED: JUNE 18, 2013
CURRENT CONTRACT NO: 420-10

FORD VEHICLE, VAN, PICK-UP TRUCK, & EXPEDITION

THIS IS A NOTICE OF AWARD OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract term covered by this Notice of Award is effective IMMEDIATELY and expires on JUNE 30, 2014.

The contract documents consist of the terms and conditions of the standard form agreement including any exhibits, attached or amendments thereto.

CONTRACT PRICING:

1) REFER TO CAROLINE COUNTY CONTRACT 2010-1

2) REFER TO CONTRACT PRICING/INFORMATION SHEET

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: NICK CRIST
TELEPHONE NO.: 804-419-1376

VENDOR PAYMENT TERMS: NET 30 DAYS

COUNTY CONTACT: ADAM LEHMAN
TELEPHONE NO.: 703-228-6466

EMAIL: ALEHMAN@ARLINGTONVA.US

CONTRACT AUTHORIZATION

Elizabeth Dooley, CPP, CPPB Date 4/26/13
Assistant Purchasing Agent

DISTRIBUTION

VENDOR: 1
BID FOLDER: 1
CAROLINE COUNTY PURCHASING DEPARTMENT
CONTRACT PRICING/INFORMATION SHEET

Sheehy Ford Lincoln Mercury of Richmond
10601 Midlothian Turnpike
Richmond, VA 23235

Telephone: 804-419-1364
Fax: 804-378-3685
Contact: Nick Crist
Terms: Net 30
F.O.B.: Caroline, VA
Delivery: 90 - 120 days

CONTRACT SUBJECT: Vehicles, as follows:
- 2010 Ford Fusion
- 2010 Ford Crown Victoria Police Interceptor
- 2010 Ford Escape
- 2010 Ford Explorer
- 2010 Ford Expedition SSV 4x4
- 2010 Ford Expedition XLT 4x4
- 2010 Ford 1/2 Ton Cargo Van
- 2010 Ford F-150 Pick-up Truck
- 2010 Ford 8-Passenger Van
- 2010 Ford 15-Passenger Van
* Or Current Model Year Where Applicable

CONTRACT PERIOD: December 15, 2009 through December 31, 2010, or Ford build-out date, whichever comes first.

CONTRACT NUMBER: 2010-1

In accordance with attached pricing and specifications.

Pricing firm during contract period.

COOPERATIVE PROCUREMENT (use of contracts by other public bodies):

This procurement is being conducted by Caroline County in accordance with the provisions of 2.2-4304 CODE OF VIRGINIA. Except for contracts for architectural and engineering services, if agreed to by the contractor, other public bodies may utilize this contract. The Contractor shall deal directly with any public body authorized to use the contract. Caroline County, its officials and staff are not responsible for placement of orders, invoicing, payments, contractual disputes, or any other transactions between the Contractor and any other public bodies, and in no event shall the County, its officials or staff be responsible for any costs, damages or injury resulting to any party from use of a Caroline Contract. Caroline County assumes no responsibility for any notification of the availability of the contract for use by other public bodies, but the Contractor may conduct such notification.

With the approval of the Contractor, any public body using the resultant contract has the option of executing a separate contract with the Contractor to add terms and conditions required by statute, ordinances, or regulations, or to remove terms and conditions which conflict with its governing statutes, ordinances, or regulations.
RENEWAL OF CONTRACT

For items listed above, this contract may be renewed by the County for four successive one year periods under the terms and conditions of the original contract except as stated in 1. and 2. below. Price increases may be negotiated only at the time of renewal. Upon a determination by the County to renew this contract for an additional term, written notification will be given to the Contractor.

1. If the County elects to exercise the option to renew the contract for an additional 1-year period, the contract price(s) for the additional term shall not exceed the contract price(s) of the original contract increased by more than the percentage increase of the Consumer Price Index-Urban (CPI-U), U.S. city average, Expenditure Category; New Vehicles, of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.

2. If during any subsequent renewal periods the County elects to exercise the option to renew the contract, the contract price(s) for the subsequent renewal period shall not exceed the contract price(s) of the previous renewal period increased by more than the percentage increase of the Consumer Price Index-Urban (CPI-U), U.S. city average, Expenditure Category; New Vehicles, of the United States Bureau of Labor Statistics for the latest twelve months for which statistics are available.

CONTRACT NEGOTIATIONS

The County reserves the right, at any time during the contract term or any extension of the term, to renegotiate with the vendor a reduction in the compensation paid to the vendor that is less than the compensation initially agreed to by the vendor and the County at the time of contract execution/issuance of the purchase order. The County may initiate such negotiations whenever the County determines that it is in the County’s best fiscal interests to do so. Notwithstanding any other provision of this contract/purchase order to the contrary; the County may terminate this contract/purchase order immediately and without penalty if the County is unable to renegotiate the compensation with the vendor to an amount which the County determines to be appropriate.

Miscellaneous Requirements

Vehicles shall meet all applicable Federal, State of Virginia and OSHA safety requirements.

Inspection as required by Title 46.1, Chapter 4, Article 10 of the Code of Virginia shall be performed by dealer prior to delivery.

Service preparation shall be performed by the contractor, according to manufacturer’s specifications. If sedans are delivered without proper dealer preparation, it shall be the contractor’s responsibility to pick up, service and re-deliver.

Dealer logos of any type shall not be allowed on vehicles purchased by the County.

Any previous or current safety issues concerning recalls by the manufacturer must be addressed prior to delivery and acceptance of vehicles by the County.

Tilting Documents

The Contractor shall be responsible for the submittal of all required documents for titling purposes at time of delivery to the County.
LOT 1
2010 FORD FUSION
PRICE OF BASE VEHICLE
$ 14,811.00
05/14/2010

LOT 2
2010 FORD POLICE: INTERCEPTOR
PRICE OF BASE VEHICLE
$ 23,274.00
05/14/2010

LOT 3
2010 FORD ESCAPE
PRICE OF BASE VEHICLE
$ 15,856.00
05/14/2010

LOT 4
2010 FORD EXPLORER
PRICE OF BASE VEHICLE
$ 20,741.00
09/17/2010

LOT 5
2010 FORD EXPEDITION SSV 4X4
PRICE OF BASE VEHICLE
$ 26,442.00
07/02/2010

LOT 6
2010 FORD EXPEDITION XLT 4X4
PRICE OF BASE VEHICLE
$ 28,405.00
07/02/2010

LOT 7
2010 FORD 1/2 TON CARGO VAN
PRICE OF BASE VEHICLE
$ 16,545.00
05/07/2010

LOT 8
2010 FORD F-150
PRICE OF BASE VEHICLE
$ 15,035.00
09/03/2010

LOT 9
2010 FORD 8-PASSENGER VAN
PRICE OF BASE VEHICLE
$ 19,624.00
05/07/2010

LOT 11
2010 FORD 15-PASSENGER VAN
PRICE OF BASE VEHICLE
$ 23,930.00
05/07/2010
LOT 1
2010 FORD FUSION

2010 FORD FUSION FWD 4 DOOR SEDAN

2.3L DURATEC I4 ENGINE
5-SPEED AUTOMATIC TRANSMISSION
FRONT WHEEL DRIVE
4 WHEEL DISC ABS BRAKING SYSTEM
CRUISE CONTROL
REMOTE KEYLESS ENTRY
POWER WINDOWS & LOCKS
POWER MIRRORS
AIR CONDITIONER
P205/60TR 16 TIRES
AM/FM/CD/MP3 W/4 SPEAKERS
FLOOR MATS, CARPETED FRONT & REAR
TINTED GLASS
POWER STEERING-VARIABLE ASSIST
ILLUMINATED ENTRY
SIDE IMPACT 1ST & 2ND ROW AIR CURTAINS
AIR BAGS, DRIVER & FRONT PASSENGER
TIRE PRESSURE MONITORING SYSTEM

BID PRICE $14,318

4
ADDITIONAL FACTORY OPTIONS

3.6L V6 Engine (Req. SE Model)

Heated Mirrors

Daytime Running Lamps

All Weather Floor Mats
LOT 2
2010 FORD POLICE INTERCEPTOR

2010 FORD CROWN VICTORIA POLICE INTERCEPTOR

4.6L FFV OHC SEFI V8 (250HP)
BASE POLICE PREP PACKAGE (65A)
DRIVER SIDE SPOT LAMP
STREET APPEARANCE PACKAGE
FRONT BODYSIDE MOLDING - INSTALLED
SEATS – CLOTH BUCKETS, REAR CLOTH BENCH
CARPETED FLOOR COVERING
SPEED CONTROL
SMOKER'S PACKAGE
COURTESY LAMP DISABLE
ENGINE OIL COOLER
4-SPEED AUTOMATIC OVERDRIVE TRANSMISSION
3.55 LIMITED SLIP REAR AXLE
ANTI LOCK BRAKES (ABS)
TIRES – 17" CONVENTIONAL SPARE TIRE/WHEEL P235/55RX17 A/S BSW
AIR CONDITIONING
POWER STEERING
POWER WINDOWS, LOCKS AND MIRRORS
HEATED SIDE MIRRORS
AM/FM STEREO
DUAL BEAM MAP LIGHT
TILT STEERING WHEEL
DUAL AIR BAGS – FRONT AND SIDE
EMERGENCY INTERIOR TRUNK RELEASE
KEVLAR TRUNK PACK
RADIO NOISE SUPPRESSION BONDING STRAPS
SIREN SPEAKER
TREMCO ANTI – THEFT
RED/WHITE MAP LIGHT
DISABLE WIG WAGS
CORNER STROBE POWER SUPPLY

BID PRICE $ 232,948
### ADDITIONAL FACTORY OPTIONS

Delete Street Appearance Package
Delete Carpet, Add Rubber Flooring
Delete Rear Cloth Seat, Add Rear Vinyl
Delete Speed Control
Rear Door Locks Inoperable
Rear Power Windows Inoperable
AM/FM/CD
Remote Keyless Entry (2 Fobs)
Power Driver's Seat
Chrome Grille
Full Size Wheel Covers
Upgrade to 68P Package
Standard Two-Tone Paint (952, 953, 955, 956)
ESP Powertrain Extended Warranty 5yr/100,000 miles w/$100.00 deductible
ESP Powertrain Extended Warranty 3yr/100,000 miles w/$100.00 deductible

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<thead>
<tr>
<th>Option</th>
<th>Price</th>
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<tbody>
<tr>
<td>Delete Street Appearance</td>
<td>$100</td>
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<tr>
<td>Delete Carpet, Add Rubber</td>
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<tr>
<td>Delete Rear Cloth Seat, Add</td>
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<tr>
<td>Delete Speed Control</td>
<td>$27</td>
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<tr>
<td>Rear Door Locks Inoperable</td>
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<tr>
<td>Rear Power Windows Inoperable</td>
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<tr>
<td>AM/FM/CD</td>
<td>$170</td>
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<td>Remote Keyless Entry (2 Fobs)</td>
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<td>Power Driver's Seat</td>
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<td>Chrome Grille</td>
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<td>Full Size Wheel Covers</td>
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<tr>
<td>Upgrade to 68P Package</td>
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<tr>
<td>Standard Two-Tone Paint</td>
<td>$79.5</td>
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<tr>
<td>ESP Powertrain Extended</td>
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LOT 3
2010 FORD ESCAPE

2010 FORD ESCAPE XLS FWD

2.5L 4-CYLINDER ENGINE
AUTOMATIC TRANSMISSION
POWER STEERING
POWER WINDOWS, DOOR LOCKS & EXTERIOR MIRRORS
ANTI LOCK BRAKING SYSTEM
AIR CONDITIONING
AM/FM/CD STEREO
SPEED SENSITIVE VOLUME
SPEED CONTROL
KEYLESS ENTRY (2 FOBS)
LOW BACK BUCKET FRONT SEATS (CLOTH)
60/40 REAR SEAT
DUAL AIR BAGS
SIDE AIR BAGS
TIRE PRESSURE MONITORING SYSTEM
16" ALUMINUM WHEELS

BID PRICE $15,850.00
ADDITIONAL FACTORY OPTIONS

6-Cylinder Engine
Add 4-Wheel Drive
XL T Trim
Service Manual
Cargo Cover
   (Cargo Cover, Lockable Hidden Trunk, Black Roof Rails)
All Weather Floor Mats
Daytime Running Lights
Side Step Bars
Privacy Glass
LOT 4
2010 FORD EXPLORER

2010 EXPLORER XLT 4X4

4.0L 2V V-6 ENGINE
5-SPEED AUTOMATIC TRANSMISSION
3.55 NON LIMITED SLIP AXLE
ANTI-LOCK BRAKES
AIRBAGS — FRONT DRIVER & PASSENGER
CLOTH BUCKET SEATS, FRONT — 60/40 REAR SPLIT BENCH
16" PAINTED ALUMINUM WHEELS
AIR CONDITIONER
SPEED CONTROL
PRIVACY GLASS
POWER STEERING,
POWER WINDOWS, LOCKS AND MIRRORS
REMOTE KEYLESS ENTRY (2 FOBS)
AM/FM/CD STEREO
CLASS II TRAILER TOWING
22.5 GALLON FUEL TANK
BATTERY SAVER
3 POWER POINTS
TILT STEERING WHEEL

BID PRICE $ 20,741.00
ADDITIONAL FACTORY OPTIONS:

4.6L V8 Engine/6-Speed Transmission

Fleet Package 1
(Manual 3rd Row Seat w/Auxiliary A/C)

Fleet Package 2
(Reverse Sensing System)
(Power adjustable pedals)

Daytime Running Lamps

Floor Mats - All-Weather Rubber

Skid Plates

Step Bars

Class III Tow Package

Power Heated Side Mirror w/Approach Lamp

Ford Shop Manual

DEALER INSTALLED OPTIONS:

Heavy Duty Battery

Emergency Service Prep
2 Rear Corner Strobes, Red/White
Map Light, Jotto Console, Headlight Flashers
(Wig Wags)
LOT 5
2010 FORD EXPEDITION

2010 FORD EXPEDITION XLT SSV 4X4

5.4L SOHC 3V V-8 FFV ENGINE
6-SPEED AUTOMATIC OVERDRIVE TRANSMISSION
POWER STEERING AND BRAKES
3.73 NON LIMITED SLIP REAR AXLE
POWER WINDOWS & DOOR LOCKS
POWER HEATED SIDE MIRRORS W/ PUDDLE LAMPS
REAR WINDOW DEFROSTER
INTERMITTENT WIPERS
CRUISE CONTROL
TRAILER TOW – CLASS IV W/4-PIN CONNECTOR
TOW HOOKS
FOG LAMPS
REMOTE KEYLESS ENTRY SYSTEM (2 FOBS)
1ST ROW BUCKET SEATS
2ND ROW VINYL BENCH SEAT
DUAL FRONT AND SIDE AIR BAGS
VINYL FLOORING
SKID PLATES
ROOF RACK (SIDE RAILS W/ CROSSBARS)
COLUMN SHIFTER
AIR CONDITIONER, MANUAL FRONT/REAR
AM/FM/CD/ MP3 CAPABLE STEREO

BID PRICE $ 21,442.00
ADDITIONAL FACTORY OPTIONS

Running Boards 392.00
Daytime Running Lights 41.00
Heavy Duty Trailer Tow 365.00
Extra Length 509.00
Cloth 2nd Row 40/20/40 Seat (N/A with 3rd Row) 10.00
3rd Row Vinyl Split Bench (N/A in Cloth) 79.00
LOT 6
2010 FORD EXPEDITION

2010 FORD EXPEDITION XLT 4X4

5.4L SOHC V-8 FFV ENGINE
6-SPEED AUTOMATIC TRANSMISSION
POWER STEERING AND BRAKES
3.31 NON LIMITED SLIP REAR AXLE
POWER WINDOWS & DOOR LOCKS
POWER HEATED SIDE MIRRORS W/ PUDDLE LAMPS
REAR WINDOW DEFROSTER
INTERMITTENT WIPERS
CRUISE CONTROL
TRAILER TOW – CLASS IV W/ 4-PIN CONNECTOR
TOW HOOKS
FOG LAMPS
REMOTE KEYLESS ENTRY SYSTEM (2 FOBS)
1ST ROW CLOTH 6-WAY POWER DRIVER SEAT/ MANUAL PASSANGER
2ND ROW CLOTH 40/20/40 BENCH SEAT
DUAL FRONT AND SIDE AIR BAGS
CARPETED FLOORING W/ 1ST AND 2ND ROW FLOOR MATS
ROOF RACK (SIDE RAILS W/ CROSSBARS)
RUNNING BOARDS
AIR CONDITIONER, MANUAL FRONT/REAR
AM/FM/CD/MP3 CAPABLE STEREO W/ SPEED SENSITIVE VOLUME
REAR AUDIO CONTROLS

BID PRICE  $ 28,405.00
ADDITIONAL FACTORY OPTIONS

2nd Row Manual Seat

XT Convenience Package
  Power Adjustable Pedals
  Reverse Sensing System
  Power Rear Quarter Window
  AM/FM Stereo w/ 6 Disc CD
  Universal Garage Door Opener

Extended Length

Heavy Duty Tow Package
  3.73 Rear Axle – Non Limited Slip
  Class IV Trailer Hitch Receiver
  Wiring Harness w/ 4 & 7 Pin Connector
  Heavy Duty Auxiliary Transmission Oil Cooler
  Heavy Duty Radiator
  Electronic Braking Wiring Kit

Skid Plates

Daytime Running Lights

All Weather Floor Mats
LOT 7
2010 FORD 1/2 TON CARGO VAN

2010 E-150 CARGO VAN

4.6L EFI V-8 FFV ENGINE
4-SPEED AUTOMATIC TRANSMISSION W/AUX OIL COOLER
POWER STEERING
4-WHEEL DISC ABS POWER BRAKES
35-GALLON FUEL TANK
AIR CONDITIONER (FRONT)
VINYL FRONT FLOORING
VINYL BUCKET SEATS
AM/FM STEREO
DOOR, SIDE CARGO, HINGED 60/40
TILT STEERING WHEEL
DUAL FRONT AIR BAGS
MIRRORS, TELESCOPIC TRAILER TOW
FRONT STABILIZER BAR
HEAVY DUTY FRONT/REAR SHOCKS

BID PRICE $1,545.00
ADDITIONAL FACTORY OPTIONS

L-250
P-350
Air Conditioner - Front Rear
Speed Control
Power Windows, Door Locks, Ext Mirrors
Glass, Fixed, Rear Door
Glass, Fixed Side/Rear Door
LOT 8
2010 FORD F-150

2010 1/2 TON PICKUP 4X2 REGULAR CAB PICKUP 6'5"
XL TRIM

126" WHEELBASE
4.6L 2V EFI V-8 ENGINE
AUTOMATIC TRANSMISSION
VINYL SEAT
HD VINYL FLOOR COVERING
POWER STEERING, ADJUSTABLE STEERING WHEEL
ANTI-LOCK BRAKING SYSTEM
FRONT DRIVER/PASSENGER AIR BAGS
DOUBLE WALL STRAIGHT SIDE BODY
REAR STEP BUMPER
FULL SIZE SPARE TIRE
AM/FM STEREO
AIR CONDITIONER
TINTED GLASS
CRUISE CONTROL
FACTORY INSTALLED GAUGES & DOME LIGHT
TOW PACKAGE INCLUDING CLASS III/VY RECEIVER

BID PRICE $15035.00
ADDITIONAL FACTORY OPTIONS

Long Bar - 8'

4x4

AM/FM/CD

Color Coordinated Carpet (XL Only)
LOT 10
2016 FORD 8 PASSENGER VAN

2010 ECONOLINE 8 PASSENGER CLUB WAGON

4.6L EPI V-8 ENGINE
4-SPEED AUTOMATIC TRANSMISSION
35-GALLON FUEL TANK
POWER STEERING AND BRAKES
4-WHEEL DISC ANTI-LOCK BRAKING SYSTEM
DOOR, SIDE-HINGED 60/40
COURTESY LIGHT SWITCHES - ALL DOORS
TILT STEERING WHEEL
DUAL FRONT AIR BAGS
GLOVE BOX WITH AUX. POWER POINT
SPEED CONTROL
POWER WINDOWS AND LOCKS
AIR CONDITIONER, FRONT & REAR
AM/FM STEREO
VINYL SEATS
FULL LENGTH VINYL FLOOR COVERING

BID PRICE $ 19,624
ADDITIONAL FACTORY OPTIONS

5.4L EFI V8 Engine
Running Boards
AM/FM CD
Trailer Tow Class II/III IV
Brake Controller (req. Trailer. Tow) + $675
Daytime Running Lights
LOT 11
2010 FORD 15 PASSENGER VAN

2010 ECONOLINE 15 PASSENGER CLUB WAGON
EXTENDED LENGTH

5.4L EFI V-8 ENGINE
4-SPEED AUTOMATIC TRANSMISSION
35-GALLON FUEL TANK
POWER STEERING AND BRAKES
4-WHEEL DISC ANTI-LOCK BRAKING SYSTEM
DOOR, SIDE-HINGED 60/40
COURTESY LIGHT SWITCHES-ALL DOORS
TILT STEERING WHEEL
DUAL FRONT AIR BAGS
AM/FM STEREO
FULL LENGTH VINYL FLOOR COVERING
VINYL SEATS
GLOVE BOX WITH AUX. POWER POINT
SPEED CONTROL
POWER WINDOWS AND LOCKS
PRIVACY GLASS
AIR CONDITIONER, FRONT & REAR

BID PRICE $23,930.00
FACTORY INSTALLED OPTIONS

6.8L EFI V-10 Engine

12 Passengers Seating

Running Boards

Trailer Tow Class II/III/IV

Brake Controller (Req. Trailer Tow) - $0.5

Daytime Running Lights