ARLINGTON COUNTY, VIRGINIA
OFFICE OF THE PURCHASING AGENT
2100 CLARENDON BOULEVARD, SUITE 500
ARLINGTON, VIRGINIA 22201

NOTICE OF RENEWAL OF CONTRACT

TO: FIRST TRANSIT, INC,
600 VINE STREET
CINCINNATI, OH 45202

DATE ISSUED: MAY 20, 2014
CURRENT REFERENCE NO: 219-11

CONTRACT TITLE: TRANSPORTATION - STAR PROGRAM

THIS IS A NOTICE OF RENEWAL OF CONTRACT AND NOT AN ORDER. NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

The contract term covered by this Notice of Award is effective JULY 1, 2014 and expires on JUNE 30, 2015.

This is the NINETH year award notice of a possible TEN year contract.

The contract documents consist of the terms and conditions of Agreement No. 94-06, including any exhibits, attached or amendments thereto.

CONTRACT PRICING:

1) REFER TO CONTRACTOR LETTER DATED JUNE 7, 2012.
2) PRICE ADJUSTMENTS FOR EXTENSION OPTIONS BASED ON APRIL CPI-U.

EMPLOYEES NOT TO BENEFIT:

NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: TOM IRVIN
VENDOR PAYMENT TERMS: NET 30 DAYS

VENDOR TEL. NO.: 919-260-0306
VENDOR FAX. NO.: 425-920-5130

EMAIL ADDRESS: TOM.IRVIN@FIRSTGROUP.COM

COUNTY CONTACT: KELLEY MACKINNON

COUNTY TEL. NO.: 703-228-7547

______________________________
Elizabeth Dooley, CPF, CFPB
Assistant Purchasing Agent

DATE: 6/15/14

______________________________
DISTRIBUTION
VENDOR: 1
May 15th, 2014

Mr. Steve Yaffe, Transit Services Manager
County of Arlington, Virginia
Department of Environmental Services
Transit Department
2100 Clarendon Blvd., Suite 900
Arlington, VA 22201

Transmitted via e-mail to: syaffe@arlingtonva.us

Dear Mr. Yaffe:

First Transit would like to respectfully request the County to consider extending Agreement # 94-06 for the provision of management services related to the STAR Call Center for another year. We greatly value our relationship with Arlington County and appreciate the opportunity to be of service to your citizens.

In keeping with the terms of the contract, we respectfully request an increase equal to the local metropolitan area CPI of 1.6%. Each member of our STAR team already received merit increases effective April 1st. If this request is granted, please send all contract documents to Sharad Agarwal, Vice President at our corporate office address: 600 Vine Street, Suite 1400; Cincinnati, Ohio 45202.

We are proposing the following annualized budget for the project on an interim basis:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
<th>Note</th>
</tr>
</thead>
<tbody>
<tr>
<td>Labor</td>
<td>$373,363.70</td>
<td>1.6% increase from Year 8 figure</td>
</tr>
<tr>
<td>Fringes</td>
<td>$78,023.43</td>
<td>1.6% increase from Year 8 figure</td>
</tr>
<tr>
<td>Total Labor Cost</td>
<td>$451,387.13</td>
<td></td>
</tr>
<tr>
<td>Non-Labor Costs</td>
<td>$52,820.40</td>
<td>1.6% increase from Year 8 figure</td>
</tr>
<tr>
<td>Total Costs</td>
<td>$504,206.53</td>
<td></td>
</tr>
<tr>
<td>Pass-Through Expenses</td>
<td></td>
<td>only as authorized and incurred</td>
</tr>
</tbody>
</table>
| Management Fee       | $94,314.51 | 1.6% increase from Year 8 figure
|                       |            | $7,735/month to $7,940.26/month           |
| TOTAL BUDGET         | $598,520.02| plus authorized pass-through expenses      |
Thank you for your consideration of this request.

Sincerely,

Sharad Agarwal

Sharad Agarwal
Vice President
Call Centers and NEMT
First Transit

cc: Lusonja Jackson, Staff Specialist, via email to ljackson@arlingtonva.us