NOTICE OF RENEWAL OF CONTRACT

TO:
ATLANTIC EMERGENCY SOLUTIONS, INC.
12351 RANDOLPH RIDGE LANE
MANASSAS, VA 20109

DATE ISSUED:  MAY 16, 2013
CURRENT REFERENCE NO:  156-11
CONTRACT TITLE:  FIRE APPARATUS

THIS IS A NOTICE OF RENEWAL CONTRACT AND NOT AN ORDER.  NO WORK IS AUTHORIZED UNTIL THE VENDOR RECEIVES A VALID COUNTY PURCHASE ORDER ENCUMBERING CONTRACT FUNDS.

This is your notice that the above referenced contract has been renewed. The contract term covered by this Notice of Renewal is effective JULY 1, 2013 and expires on JUNE 30, 2014.

This is the FIFTH year award notice of a possible SEVEN year contract.

The contract documents consist of the terms, conditions, and specifications of Invitation to Bid No. 180-09 and the bid of the Contractor, incorporated herein by reference.

CONTRACT PRICING:
REFER TO PRICING SCHEDULE ATTACHED AND SOLICITATION DOCUMENTS

ATTACHMENTS:
PRICING SCHEDULE
RIDER CLAUSE

EMPLOYEES NOT TO BENEFIT:
NO COUNTY EMPLOYEE SHALL RECEIVE ANY SHARE OR BENEFIT OF THIS CONTRACT NOT AVAILABLE TO THE GENERAL PUBLIC.

VENDOR CONTACT: RANDALL K. SCHWARTZ  VENDOR TEL. NO.:  301-452-5300
VENDOR PAYMENT TERMS:  NET 30 DAYS  VENDOR FAX. NO.:  703-257-2572
TAX IDENTIFICATION NUMBER (EIN/SSN):  54-393-9911
EMAIL ADDRESS: RSCHWARTZ@SINGERASSOCIATES.COM

COUNTY CONTACT: ADAM LEHMAN  COUNTY TEL. NO.:  703-228-6466

______________________________  ________________________________
CONTRACT AUTHORIZATION  DISTRIBUTION

Vette Gonzalez  BID FOLDER:  1
Procurement Officer  DATE  5/16/13
FIFTH YEAR PRICING (Revised 5/14/13)

Please indicate the distance from your repair facility to the county trades center: _______ miles.

1-CLASS "A" PUMPERS

UNIT PRICE
CLASS "A" PUMPERS $559,218.47
GUARANTEED BUY BACK OPTION - 8 YEARS $170,581.83/each
DELIVERY TIME: 210 CALENDAR DAYS (NOT TO EXCEED 210 DAYS)
REORDERS: 3 MONTHS
TIME FRAME DURING WHICH THE PRICE REMAINS FIRM

2- HEAVY DUTY REAR MOUNT AERIALS

UNIT PRICE
HEAVY DUTY REAR MOUNT AERIALS $955,356.96
GUARANTEED BUY BACK OPTION - 8 YEARS $325,490.11/each
DELIVERY TIME: 210 CALENDAR DAYS (NOT TO EXCEED 210 DAYS)
REORDERS: 3 MONTHS
TIME FRAME DURING WHICH THE PRICE REMAINS FIRM

3- REAR MOUNT TOWER LADDERS

UNIT PRICE
REAR MOUNT TOWER LADDERS $1,052,411.40
GUARANTEED BUY BACK OPTION - 8 YEARS $376,663.45/each
DELIVERY TIME: 210 CALENDAR DAYS (IN NO CASE SHALL THE TIME OF DELIVERY EXCEED 210 DAYS)
REORDERS: 3 MONTHS
TIME FRAME DURING WHICH THE PRICE REMAINS FIRM

4- HEAVY RESCUE SQUAD VEHICLE

UNIT PRICE
HEAVY RESCUE SQUAD VEHICLE $722,891.76
GUARANTEED BUY BACK OPTION - 8 YEARS $158,313.29/each

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DELIVERY TIME: 210 CALENDAR DAYS (NOT TO EXCEED 210 DAYS)

REORDERS: 3 MONTHS
TIME FRAME DURING WHICH THE PRICE REMAINS FIRM

REFERENCES: LIST AT LEAST THREE (3) GOVERNMENTAL AGENCIES YOU HAVE CONTRACTED WITHIN THE PAST SIX MONTHS:

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<th>NAME OF ORGANIZATION</th>
<th>TELEPHONE NUMBER</th>
<th>CONTACT PERSON</th>
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THE PROPER LEGAL NAME OF THE FIRM OR ENTITY SUBMITTING THIS BID MUST BE WRITTEN IN THE SPACE PROVIDED BELOW. THIS BID FORM, AND ALL OTHER DOCUMENTS REQUIRED BY THE INVITATION TO BID TO BE SUBMITTED WITH THIS BID FORM, INCLUDING, BUT NOT LIMITED TO ALL ISSUED AMENDMENTS, MUST BE FULLY AND ACCURATELY COMPLETED AND SIGNED BELOW BY A PERSON AUTHORIZED TO LEGALLY BIND THE BIDDER, OR THE BID MAY BE REJECTED.

AUTHORIZED SIGNATURE

PRINT NAME AND TITLE RANDALL K. SCHWARTZ REG REGIONAL ACT MGR

INDICATE THE NAME AND CONTACT INFORMATION OF THE PERSON WHO CAN RESPOND AUTHORITATIVELY TO ANY QUESTIONS REGARDING THIS BID (I.E. PROJECT MANAGER):

NAME (PRINTED): RANDALL K. SCHWARTZ TEL. NO.: 3014525300
E-MAIL ADDRESS: rschwartz@atlanticemergencysolutions.com

SUBMITTED BY: (LEGAL NAME OF FIRM) Atlantic Emergency Solutions
ADDRESS: 1235 Randolph Ridge, Falls Church, VA 20109
CITY/STATE/ZIP: Falls Church, VA 20109
TELEPHONE NO: 703 393 9911 FAX NO: 703 257-2572
TAX ID NUMBER (EIN/SSN): 27-387193 VA. CONTRACTOR LICENSE #:

THIS FIRM IS A: □ CORPORATION, □ GENERAL PARTNERSHIP, □ LIMITED PARTNERSHIP, □ UNINCORPORATED ASSOCIATION, □ LIMITED LIABILITY COMPANY, □ SOLE PROPRIETORSHIP

IS FIRM AUTHORIZED TO TRANSACT BUSINESS IN THE COMMONWEALTH OF VA? YES

BIDDER STATUS: MINORITY OWNED: □ WOMAN OWNED: □ NEITHER: ⊗